

RECOMMENDED CASH OFFER FOR DP WORLD

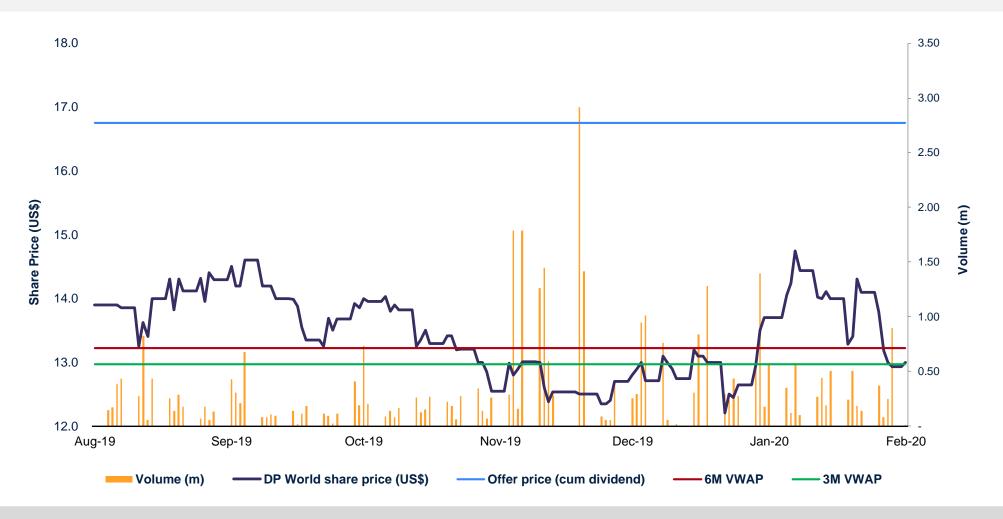
17 FEBRUARY 2020

### **Overview of transaction**

□ Boards of Port & Free Zone World ("PFZW") and DP World are pleased to announce a recommended cash offer by PFZW for the shares in DP World it does not already own
☐ The offer values DP World's total issued share capital at approximately US\$13.9bn and values the shares that PFZW does not currently own, representing 19.55% of DP World's issued share capital, at approximately US\$2.7bn
☐ The offer reflects PFZW's controlling stake in DP World and represents a premium of approximately:
□ 29.1 per cent. to the VWAP for the 3-month period ended 16 February 2020 of US\$12.97
□ 26.7 per cent. to the VWAP for the 6-month period ended 16 February 2020 of US\$13.22
□ 28.8 per cent. to the closing share price of US\$13.00 on 16 February 2020
☐ Offer to be implemented by way of a Scheme of Arrangement under Part 9 of the DIFC Companies Law
□ DP World independent directors consider terms to be fair and reasonable and make unanimous recommendation to shareholders to vote in favour of the Scheme
☐ Transaction to involve the repayment of up to US\$5.15bn of Dubai World debt to facilitate a delisting of the DP World business

#### Offer in context of share price performance

☐ The offer allows shareholders to exit at a significant premium to the 3-month and 6-month VWAP



# **Background to the transaction**

□ DP World's strategy is to transform itself from a global port operator to the world's leading infrastructure led global supply chain solutions provider
□ DP World has made significant investments over last 24 months to build out end-to-end supply chain capability to pursue strategy
☐ After a period of assessment, DP World Board has concluded that disadvantages of remaining listed outweigh the advantages
□ DP World needs to have flexibility to react to industry change driven by consolidation of the shipping lines
☐ Board feels that the long term investment cycles of the industry diverge from public shareholders' shorter term perspective
☐ Listing has not provided DP World with the anticipated access to capital or other funding flexibility
□ PFZW is strong supporter of DP World strategy and has agreed to make an offer to the minority shareholders of DP World to facilitate this
□ PFZW and DP World agree on the importance of minority shareholders being given opportunity to exit at a fair value

# Recommendation

☐ Independent Committee of the Board formed to assess the transaction comprising Deepak Parekh, Mark Russell and Robert Woods
□ PFZW approached DP World Board on 9 <sup>th</sup> February with a non-binding proposal to buy out the minorities
☐ Initial approach was rejected after consideration by the Independent Committee
☐ After a period of negotiation an improved proposal was tabled
☐ Independent Committee took a number of factors into consideration before advising the Board to unanimously recommend the offer
☐ View on fundamental value of DP World
☐ Premium offered compared with relevant precedent transactions where a controlling shareholder has bid for minorities
☐ Assessment of the current and future prospects for DP World including illiquidity of shares and under-appreciation of the strategy

### Additional features of the offer

☐ In addition to the Cash Consideration, PFZW will also fund a payment of US\$5.15 billion to its parent Dubai World	
□ PFZW has reserved the right to reduce the cash consideration payment in the event that any dividend or return of capital is obefore the Scheme become effective	declared
□ Robert Woods and Yuvraj Narayan (the only DP World directors holding DP World shares) have both given irrevocable undert respect of the DP World shares held by them, to vote in favour	akings, in
□ PFZW and DP World plan to take appropriate steps following the offer to effect the delisting	
□ No separate offer will be made to the holders of DP World convertible bonds but holders will be contacted in due course regard exercise their pre-existing conversion rights and put options	arding how to

## **Financial policy**

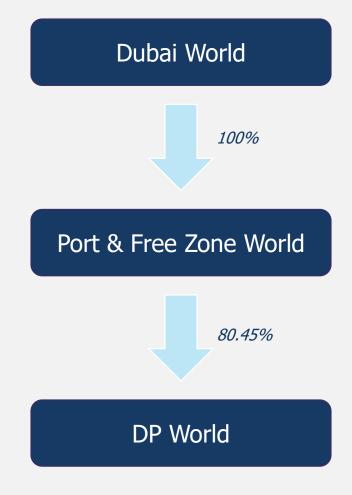
□ Following the Offer and all associated payments, DP World will be a borrower and guarantor of an expected further US\$8.1 billion of net debt (in addition to its current debt)
□ PFZW is expecting an investment grade rating for DP World following completion of the Offer from each of Fitch and Moody's
□ PFZW and DP World are committed to a progressive deleveraging strategy as DP World integrates existing acquisitions, remains disciplined on capex and continues to recycle capital in the portfolio. As a result, in the medium term, PFZW and DP World will target below 4.0x Net Debt / Adjusted EBITDA¹ and strong investment grade rating for DP World
□ Dubai World has confirmed that it will not receive any dividends from DP World and PFZW until such a time that PFZW's consolidated leverage falls below 4.0x Net Debt / Adjusted EBITDA¹ (also covenanted in facilities documentation)
□ DP World will explore approaching the global debt markets (including capital markets), in due course with a view to refinancing elements of the acquisition debt with longer term maturities. Such markets will include the senior unsecured bond markets and potentially the hybrid bond market, subject to prevailing terms and market conditions at the time
☐ Governance structure of DP World will remain unaffected following delisting

(1) Adjusted EBITDA is defined as earnings before interest, tax, depreciation and amortisation including DP World's share of profit from equity accounted investees

### **Timetable and conditions**

☐ The Offer is conditional upon:
□ DP World shareholder approvals
☐ at a Court-convened shareholder meeting: by a majority in number of those shareholders subject to the scheme (i.e. all shareholders excluding any member of the PFZW group), voting in person or by proxy, representing not less than 75% of the shares voted;
☐ at a general meeting: by special resolution
☐ Anti-trust and foreign investment clearances (e.g. Australia and Saudi Arabia); and
□ sanction by the DIFC Court
□ PFZW and DP World will engage with the DIFC Court and the DFSA to agree a timetable for the scheme (including the DP World shareholder meetings)
☐ The DP World scheme document (including the scheme timetable and notices of DP World shareholder meetings) will be sent to DP World shareholders in due course
□ Completion is expected in the third quarter of 2020

#### **Current structure**



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