

# DP WORLD INVESTOR PRESENTATION

FEBRUARY 2025

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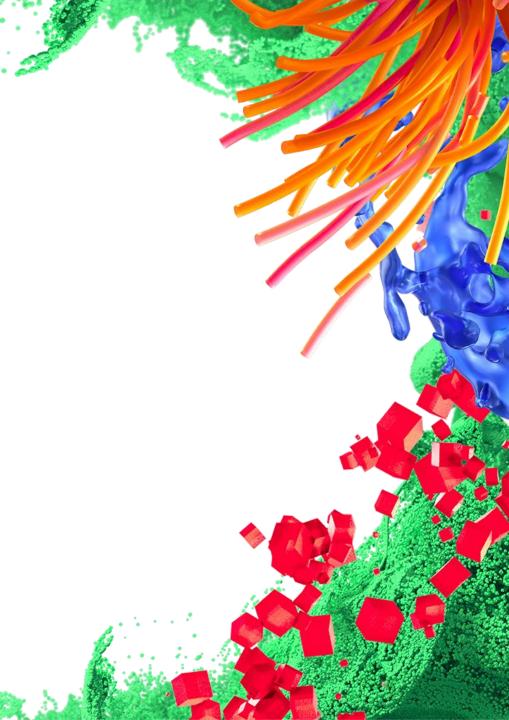
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# DP WORLD OVERVIEW



# **OUR VISION AND OUR PURPOSE**

### TO LEAD THE FUTURE OF WORLD TRADE

By leveraging our portfolio of world-class infrastructure, strengthening global supply chains and generating sustainable economic growth. Creating an integrated global supply chain "...from factory floor to customer door".

# WE MAKE TRADE FLOW TO CHANGE WHAT'S POSSIBLE FOR EVERYONE

We're on a mission to reimagine the global supply chain. And make the flow of trade smarter, faster and more sustainable.

By building better ways to bring goods to more people, we can all thrive in ways we never thought possible.

# FROM LOCAL PORT OPERATOR TO SUPPLY CHAIN SOLUTIONS PROVIDER

1972 - 1998



2005 - 2017

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**2018 - PRESENT** 

LOCAL PORT OPERATOR

1972

Development of Port Rashid

1979

Opening of Jebel Ali Port

1991

Port Rashid and Jebel Ali combine, creating Dubai Ports Authority (DPA) REGIONAL PORT OPERATOR

1999 - 2004

1999

Dubai Ports International FZE (DPI) formed

2000

Concession won in Jeddah (KSA)

2002 - 2004

Concessions won in Visakhpatnam (India), Constanta (Romania) and Cochin (India) GLOBAL PORT OPERATOR

2005 - 2006

CSX World Terminals and P&O acquired. Global network and market position increased

2013 - 2014

Opening of London Gateway (UK) deep sea port and logistics park

2015 - 2017

Acquired Jebel Ali Freezone (JAFZA)
Partnered with CDPQ to create global investment platform

SUPPLY CHAIN SOLUTIONS PROVIDER

Dubai Maritime City and Drydocks World (UAE) acquisitions

Partnered with NIIF to set up investment platform In india

Acquisition of Unifeeder

Acquisition of syncreon and Imperial logistics – Intergrated logistics provider

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### PROVIDING SOLUTIONS TO CARGO OWNERS

#### **Traditional Container Customers**

**Shipping Lines** 

























#### Beneficial Cargo Owners (BCO)

Auto

- Perishables
- Tech

Chemicals

Industrial

Health

Consumer

Retail

































































































Sumitomo Corporation







































Honeywell



















**CATERPILLAR®** 



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Midea





MERCK





















# PORT OPERATOR TO SUPPLY CHAIN SOLUTIONS PROVIDER

SUPPLY CHAINS SOLUTION PROVIDER

2014

PORT OPERATOR

2023

(PORTS & TERMINALS, LOGISTICS, MARINE SERVICES, TECHNOLOGY)



~80%

**USD 3.4 BILLION** 

**USD 16.4 BILLION** 

**76 MILLION TEU** 

REVENUE

CONTAINERISED REVENUE

**CAPITAL EMPLOYED** 

**GLOBAL CAPACITY** 







#### **USD 18.3 BILLION**















#### **USD 37.3 BILLION**







#### 100 MILLION\*







\*end of 2024

Overview > Ports & Terminals > Logistics > Marine Services

FSG

Financials

Outlook

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### **OUR BUSINESS**

#### **PORTS & TERMINALS**

We operate ports and terminals that let the world's trade flow more freely.

Our network spans the globe, seamlessly connecting the supply chain today and innovating to create the sustainable trade infrastructure of tomorrow.



#### LOGISTICS

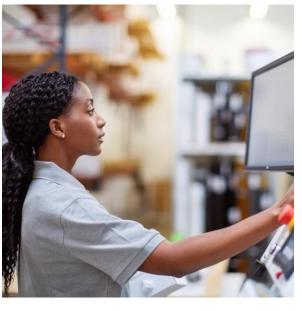
From freight forwarding to contract logistics, in a world where global supply chains have become more complex and challenging than ever before, we connect and simplify, uniting unbeatable expertise and infrastructure.

#### **MARINE SERVICES**

Our global, multi-modal network of land and sea transport routes offer flexible, sustainable solutions to the supply challenges of getting goods into local communities both big and small.

Our wider marine services meet highly specialised customer needs in a range of shortsea, offshore and in-port contexts.





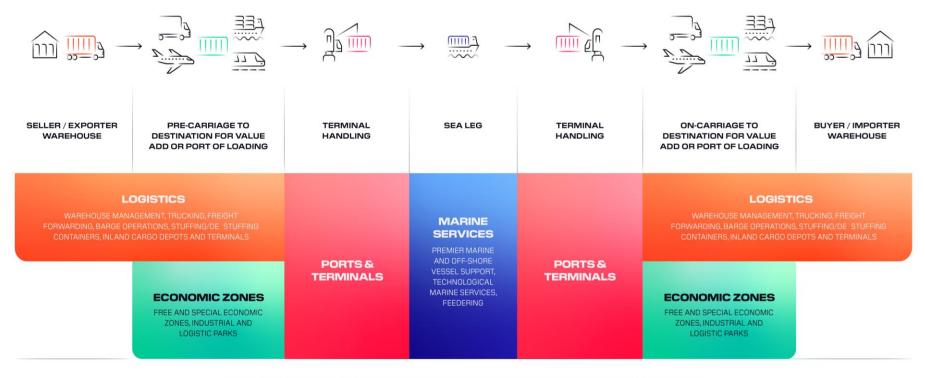
#### **DIGITAL SOLUTIONS**

We are transforming the global supply chain, using cutting-edge technology to improve every aspect of trade and logistics.

This covers financing your shipment, to making your supply chain more resilient, expanding into new markets and opportunities for businesses of all sizes.



# SUPPLY CHAIN SOLUTIONS PROVIDER – FULLY INTEGRATED ACROSS THE SUPPLY CHAIN



#### TECHNOLOGY LED SOLUTIONS TO REDUCE INEFFICIENCIES ACROSS THE SUPPLY CHAIN

VISIBILITY AND TRANSPARENCY, AUTOMATED PLANNING, DIGITAL RATES, INSTANT ACCESS AND CONTROL, TRADE FINANCE AND INSURANCE, ENTERPRISE IT SOLUTIONS AND SYSTEMS, B2B E-COMMERCE



Playing a wider role in the supply chain



Connecting directly with cargo owners & aggregators of demand



Providing technology led solutions to remove inefficiencies



Improve quality of earnings and drive returns

# ACROSS OUR GLOBAL NETWORK







115,000+

**EMPLOYEES** 



GLOBAL CAPACITY

HANDLING 9.2% OF WORLD CONTAINER PORT THROUGHPUT in 2023





\*end of 2023

### **DP WORLD DIGITAL**



CARGOES is our suite of cutting edge, propriety technology tools designed specifically to meet supply chain challenges.





Digital Freight Alliance provides various benefits for freight forwarders with over 4,000 members.

### THE DP WORLD POWERHOUSE

#### **Vertical / Sub-vertical Solutions**

Key Account Manager – "One DP World Voice" representing ALL DP World capabilities

#### **Auto**



- Finished vehicles
- EV Batteries
- Production logistics

#### **Chemical**



- · Specialty chemicals
- Plastics
- Agro chemicals

#### Consumer



- Beverages
- Non-perishable foods
- Personal care

#### Health



- Pharma
- Generics
- Humanitarian / Aid

#### **Industrial**



- Machinery & equip
- Renewables
- MetalsMining

#### **Perishabl**



- Fruits & vegetables1
- Fish and Seafood

#### Retail / Lifestyle



- Fashion
- Home Goods
- Large retailers

#### **Tech**



- Consumer electronics
- Data Centers
- Hardware as a service

# Capabilities (Toolbox)

Asset appropriate approach

Competitive player in each capability

FF - Air

Contract Logistics (Warehousing & Distribution)

Rail Transport

Sourcing

FF - Ocean

Market Access

Feeder-Unifeeder

Parks & Economic Zones

FF - Intermodal

E-commerce fulfilment

Express

4PL/LLP

Customs Brokerage

ICDs

Trucking (FTL, LTL)

Insurance

Truck Brokerage

Ports & Terminals

Trade Financing

etc.

1. Excluding Pineapples and Bananas

02

# PORTS & TERMINALS



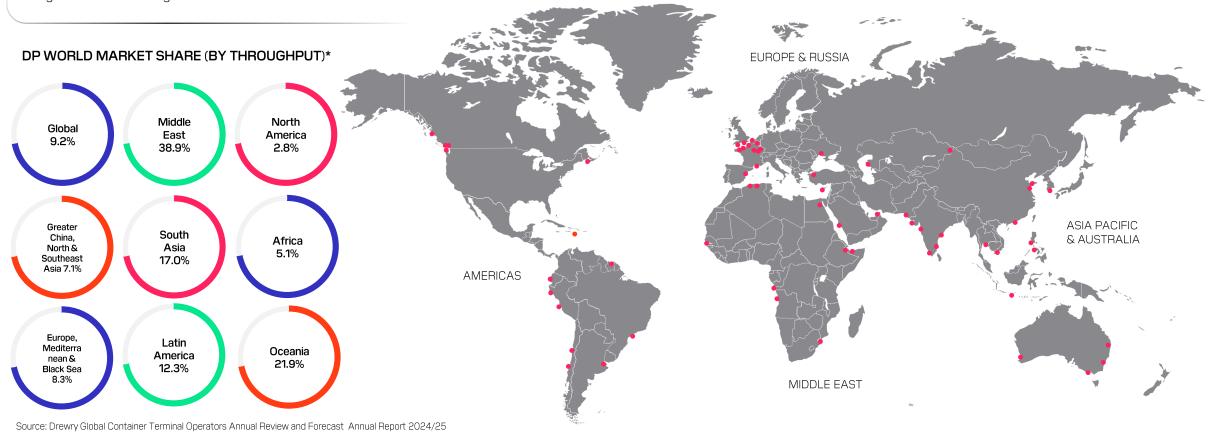


# DP WORLD - PORTS & TERMINALS OUR GLOBAL FOOTPRINT

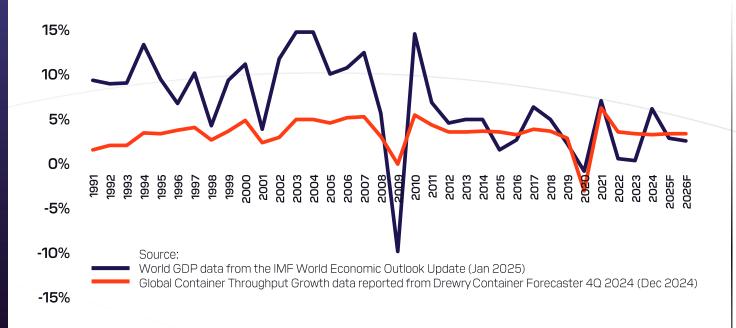
DP World is a global leader in container terminal operations and manages **100 million\* TEU** of capacity. DP World's container capacity is focused on faster growing markets and high margin origin & destination cargo.

\*end of 2024

Average life of port concessions is approximately 32 years



# GLOBALISATION AND THE GROWTH OF THE CONTAINER





More than 80% of cargo is transported on Sea



World container traffic vs. World GDP

#### **CONTAINER PORTS CHARACTERISTICS**

- Resilient volumes, high cash generation, and limited operators.
- Light regulation cost of container handling is less than 10% of total transport logistics.
- High entry barriers capital expenditure heavy, strategic assets.

#### WHY DOES A MULTIPLIER EXIST?

- Distance between manufacturing and consumption location requires transhipment which leads to containers being handled more than once.
- Trade imbalance leads to empty repositioning.
- Low container penetration rates in emerging markets.

# CONTAINERISATION PENETRATION RATES REMAIN LOW

Region / Country	Port Throughput (million TEU)	Estimated Population in 2023 (million PEOPLE)	Container / Thousand Capita in 2023 (TEU /'000 PEOPLE)
China	280.8	1,426	197
UK	8.8	68	129
North America	69.7	503	139
Middle East	43.1	305	141
Europe	132.6	1,061	125
World	864.7	8,042	108
Latin America	51.9	536	97
Brazil	12.1	216	56
Russia	4.9	144	34
Africa	34.5	1,347	26
India	21.8	1,429	15

#### Notes:

- Port throughput figures include gateway and transhipment volumes.
- Significant volumes of unitised traffic also move in ro-ro mode in some countries e.g. UK.

Source: Drewry Global Container Terminal Operators Annual Review and Forecast Annual Report 2024/25

# MAINTAINING DIFFERENTIATION FROM TERMINAL OPERATING PEERS TOP 5 GLOBAL PORT OPERATORS

OPERATOR	2023 THROUGHPUT	CAPACITY	2023 MARKET SHARE	2023 EQUITY TEU MARKET SHARE	KEY FOCUS
China Cosco Shipping	105.5	135.8	12.2%	6.2%	<ul> <li>Primarily emerging markets, with exposure to mature markets achieved via shareholding in Terminal Link.</li> <li>Mainly gateway traffic (over 85%), with transhipment focused on small number of ports including Colombo and Lomé.</li> <li>Primary focus is China, but 49% shareholding in Terminal Link provides exposure to global markets.</li> <li>Strengthening global and domestic presence via investment in other operators. Belt and Road policy influences overseas investment strategy.</li> </ul>
PSA International	94.7	129.4	10.9%	7.2%	<ul> <li>Around 80% of traffic from emerging markets. Singapore a mature market location but transhipment volume drawn from emerging markets.</li> <li>Around 40% gateway traffic. Transhipment at Singapore a significant part of total, with other major hubs in Rodman, Sines, Busan and Antwerp.</li> <li>Global operator, but no presence in Africa or Oceania. About half of equity volume generated in Southeast Asia.</li> <li>Major expansion underway in Singapore. Overseas focus is on expanding current portfolio and developing port-adjacent logistics services.</li> </ul>
APM Terminals	92.9	123.3	10.7%	5.6%	<ul> <li>Equity teu split around 70% / 30% between emerging and mature markets.</li> <li>Around 60% gateway traffic, but portfolio includes a number of large transhipment terminals which support Maersk Line operations.</li> <li>Global presence - Oceania the only world region where not currently operating.</li> </ul>
Hutchinson Ports	80.1	117.0	9.3%	5.0%	<ul> <li>Mainly emerging markets although with significant presence in Europe.</li> <li>Primary focus is gateway (70% equity teu) but operating small number of established transhipment hubs including Panama Ports Company and Freeport Bahamas.</li> <li>Global presence, although significant proportion of volumes generated in Asia. Limited volumes handled in Africa, MESA and Oceania.</li> <li>Disposal of minority stakes and underperforming assets. Investment to expand major hubs and gateways, continued focus on exploiting operational and financial synergies with Maersk Line.</li> </ul>
DP World	79.6	93.6	9.2%	5.1%	<ul> <li>Around 80% of equity-adjusted volumes derived from emerging markets.</li> <li>Primary focus outside of Jebel Ali is on gateway traffic, which accounts for estimated 75% total throughput.</li> <li>Global presence, although over 25% of equity-adjusted throughput generated in Middle East.</li> <li>Vertical integration with investment in shipping and logistics. Selected strategic acquisitions of terminals. Some greenfield projects in emerging market locations. Monetisation of mature assets via JV deals deal financial investors.</li> </ul>

Source: Drewry Global Container Terminal Operators Annual Review and Forecast Annual Report 2024/25

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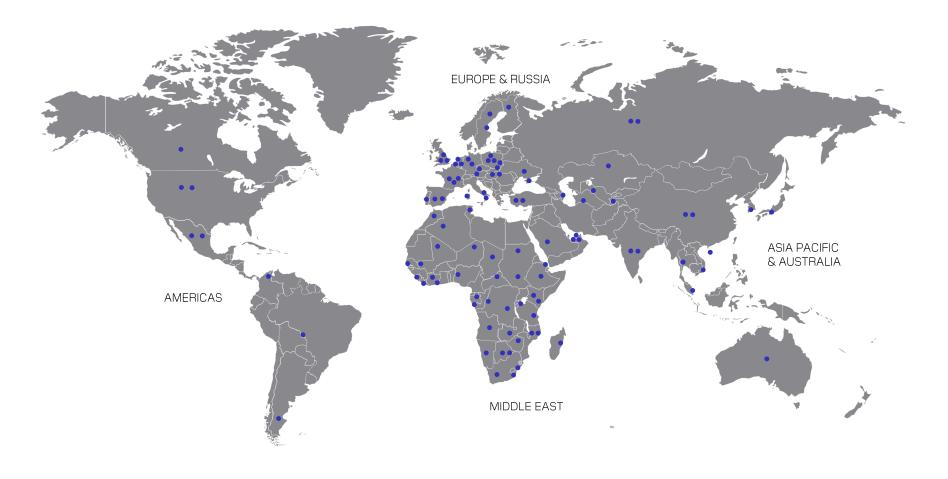
# LOGISTICS





# DP WORLD - LOGISTICS OUR GLOBAL FOOTPRINT





# DP WORLD LOGISTICS CAPABILITIES

#### FREIGHT MANAGEMENT

Strategic process of overseeing and optimizing the transportation of goods to ensure efficiency, cost-effectiveness, and compliance. It involves carrier selection, route optimization, shipment tracking, risk management, and cost control, often using technology to streamline logistics operations and enhance supply chain performance.

Includes - Road Transport Services; Barge, River and Rail transport, including Inland Terminals

#### **FREIGHT FORWARDING**

Service that arranges and coordinates the movement of goods on behalf of shippers. Acting as an intermediary between businesses and carriers, freight forwarders handle booking, documentation, customs clearance, and multimodal transport, ensuring smooth international and domestic shipments without owning transportation assets themselves.

Includes - Air, ocean freight, trucking, customs clearance, and multi-modal transport

#### **CONTRACT LOGISTICS**

Outsourcing of supply chain and logistics operations to a third-party provider (3PL) under a long-term agreement. Contract logistics providers integrate technology and expertise to improve efficiency, reduce costs, and optimize supply chain performance.

Includes - warehousing, transportation, distribution, inventory management, order fulfilment

#### **MARKET ACCESS**

Strategic and operational support provided to businesses aiming to enter or expand in global markets. By leveraging a global network of freight and contract logistics capabilities, market access services facilitate efficient entry into multiple markets, ensuring products reach consumers effectively.

Includes - route-to-market planning, packaging solutions, and comprehensive channel strategies that integrate sourcing, sales, distribution, and marketing

### PARKS & ECONOMIC ZONES

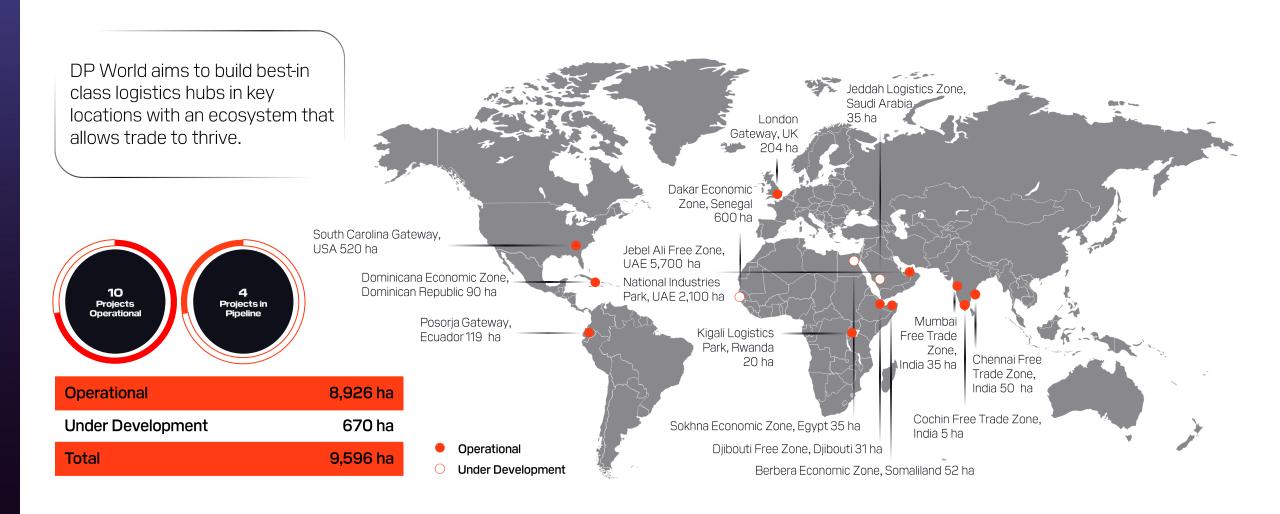
Strategically located hubs designed to facilitate the efficient movement, storage, and distribution of goods. They integrate warehousing, transportation, and supply chain services within a single ecosystem, providing businesses with modern infrastructure, multimodal connectivity, and value-added services to enhance operational efficiency and reduce costs

Includes – Logistics Parks; Industrial Parks; Free Zones; Special Economic Zones; Pre-Built Warehouses; Serviced Land Plots; Offices & Business Centres: Build to Suit



#### **DP WORLD CAPABILITIES**

# DP WORLD - PARKS & ECONOMIC ZONES OUR GLOBAL FOOTPRINT



# DUBAI'S EXCEPTIONAL MULTIMODAL CONNECTIVITY

One-of-a-kind multimodal environment under a single custom bonded area enabling efficient trade flows

- JAFZA is ideally located alongside regions largest deep seaport of Jebel Ali.
- 40 Kms / 40 Mins from Dubai International Airport and 24 Kms / 30 Mins from Al Maktoum International Airport.
- Accessible from all Major Domestic and National Highways e.g. E11, E311, E611 etc. seamlessly connecting JAFZA to other Emirates and neighbors.
- Connected to local transport network of Buses and Dubai Metro Red Line.
- Adjacent to Dubai Expo 2020 site.

24/7 undisrupted trade connectivity to all major world destinations



#### Sea Connectivity

80+ Weekly services 150+ Direct ports of call 180+ Shipping lines



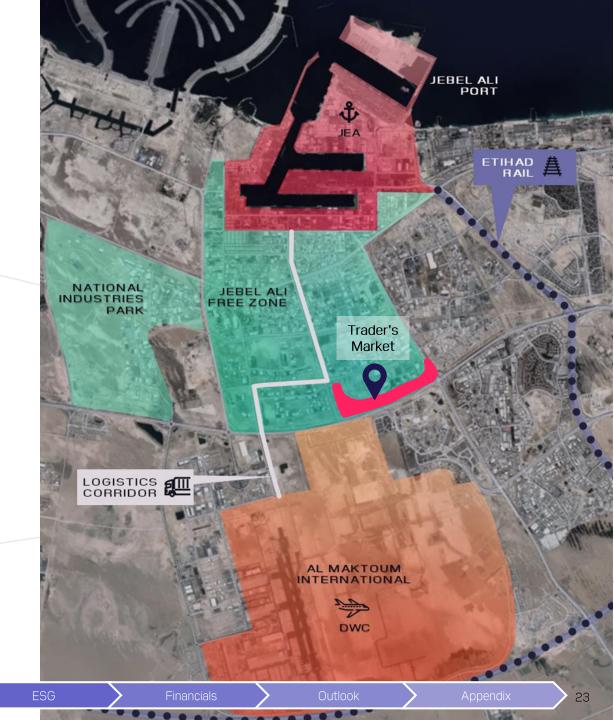
A dedicated sea-air customs bonded corridor, connecting a sea-air box within 45 minutes of discharge



Connected to the main UAE/GCC Road network—2 to 3 days road Transit to anywhere in the GCC.



Etihad Rail will have a depot within Jebel Ali facility, connecting UAE to GCC



04

# MARINE SERVICES





### DP WORLD MARINE SERVICE VERTICAL





- Ships repair, maintenance and upgrade;
- Global offshore & onshore services:
- Marine services:
- Ship conversion. refurbishment & life extension:

- Offshore fabrication & new building:
- Drilling Rig/Jack Up Repair, Reactivation & Life Extension:
- · Engineering. Procurement & Construction (EPC)



- Global portfolio of maritime services
- Offshore support Oil and Renewable industry
- Port Service supplying Towage and Pilotage services to DPW and 3rd party ports
- Transportation of special cargo

360 vessels (87) Offshore, (257) Ports, (16) MCV (Multi Carrying)

### **WIDE PORTFOLIO OF MARITIME SERVICES**



474 vessels



360 vessels



101 vessels



Overview

13 vessels



#### NVOCC

Feeder

- Regional feeder services in North Europe, Mediterranean and ISC & Asia
- Shortsea and NVOCC End-to-End services in North Europe and ISC & Asia regions



101 vessels

(76) Europe (25) Indian Subcontinent [76 Chartered, 5 owned]



#### **P&O** Ferrymasters

- European End-to-End Multimodal Container services
- Shortsea End-to-End services in North Europe



#### **P&O** Ferries

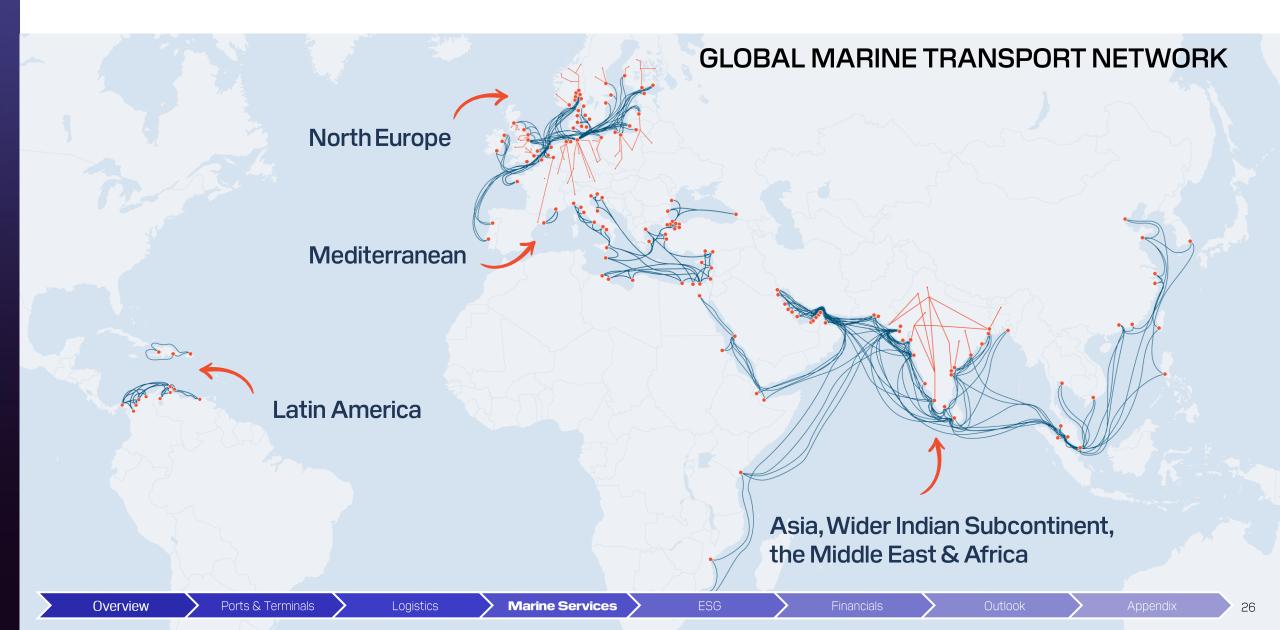
- RoRo services connectina Freight between UK and Freight hubs on the continent
- RoPax services connecting Freight and Passengers between UK and the Continent



(9) RoPax vessels Charters, (3) RoRo vessels & (1) LoLo vessel

25

### **DP WORLD MARINE VERTICAL SERVICES**



# DP WORLD MARINE SERVICES – POML GLOBAL OFFERING



#### Port and Terminal Services

- Countries: 7
- No. of Vessels: 250
- Yearly Revenue: +USD200m

#### Cargo Transport

- Countries: 5
- No. of Vessels: 17
- Yearly Revenue: +USD100m

#### Offshore Services

- Countries: 8
- No. of Vessels: 100
- Yearly Revenue: +USD225m



### **DRYDOCKS WORLD DUBAI (DDWD)**

- The largest ship repair facility in the Middle East, capable of accommodating up to 10 ULCC vessels simultaneously, including the world's largest ships.
- On-site labor accommodation for up to 9,500 people, featuring multiple mess halls, sports facilities, and other amenities.
- 42 years of proven performance, currently holding approximately 50% market share in regional ship repair.

### 5 docks & extensive berth space

#### **Graving Dock 1:**

366m x 66m x 12m 350,000 dwt

#### **Graving Dock 2:**

521m x 100m x 12m 1,000,000 dwt

#### **Graving Dock 3:**

411m x 80m x 12m 500,000 dwt

#### Land area of yard: 1 million sqm

#### Safina Dock:

140m x 70m (Smaller vessels)

#### Floating Dock:

 $205m \times 34m \times 13m$ 40,000 dwt

#### Wet Berths:

10 berths 3,730m



# DRYDOCKS WORLD DUBAI **CORE BUSINESS STRATEGY**





#### SHIP & RIG REPAIR

- Strategically located in Dubai, Drydocks World is the largest ship repair facility in the region and a key player in the global maritime industry. With five world-class docks extending up to 521m x 100m, it can accommodate the world's largest vessels.
- Drydocks World specializes in the maintenance. repair, upgrades, and modifications of all types and sizes of marine and offshore vessels.
- The yard is globally recognized for its high safety standards, quick turnaround times, and high-quality service, making it the preferred choice for fleet owners.
- Leveraging its strategic location and expertise, Drydocks World is also a trusted partner for drilling rig and jack-up modifications, repairs, reactivations, and life extension projects.





#### **CONVERSION**

- Drydocks World is a globally recognized leader in vessel conversions and upgrades, leveraging decades of expertise in the oil and gas sector. The company has successfully completed and fasttracked numerous FPSO, FSO, and FSRU conversions, as well as life extension and refurbishment projects.
- With a strong track record of delivering world-first pioneering projects, Drydocks World continues to set industry benchmarks in innovation and efficiency.





#### **NEW BUILD**

- Drydocks World specializes in advanced newbuilding solutions tailored for the marine and offshore industries. Our expertise includes the construction of the world's largest HVDC platform, the world's largest turret, seismic vessels, jack-up barges, a 2,000-ton floating crane, floating drydocks, and other highly specialized structures.
- · With a proven track record in offshore wind energy platform construction, Drydocks World continues to secure major contracts, reinforcing its position as a trusted partner in the renewable energy sector.

05

ESG



### **COMMITMENT TO NET ZERO**

We aspire to lead the industry achieve net zero carbon emissions by 2050.



We secured validation from the SBTi for our ambitious commitment to reduce our carbon footprint.

We have committed to reducing Scope 1 greenhouse gas (GHG) emissions 42% by 2030 from a 2022 base year<sup>1</sup>, aligned with the 1.5C trajectory.

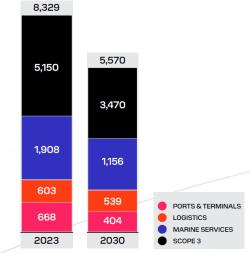
We have also committed to reducing Scope 2 GHG emissions 62.2% and reduce absolute scope 3 GHG emissions 28% within the same timeframe.

2022 Baseline: 8,446 ktCO2e

(adjusted for growth) || Scope 1, Scope 2 (market-based) and Scope 3 emissions

#### 2030 TARGETS AGAINST 2022 BASE YEAR

- Scope 1- Reduce by 42%
- Scope 2 Reduce by 62.2%
- Scope 3 Reduce by 28%



1 The target boundary includes land-related emissions and removals from bioenergy feedstocks.

#### **Our Decarbonisation Strategy**



Equipment electrification and efficiency
Reduce diesel and marine fuel consumption



Process efficiency and digitalisation

Introduce innovative low-carbon technologies in operations portfolio and maximise efficiency



Renewable energy supply

Procure electricity from renewable energy or carbon-neutral sources



Low carbon fuel supply

Procure low- or zero- carbon fuels to replace diesel and marine fuel



Carbon compensation

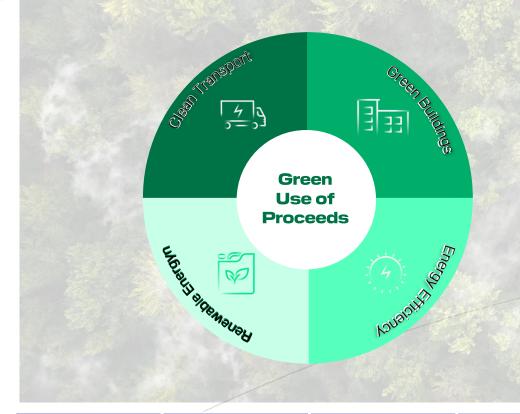
Compensate the remaining carbon that cannot be avoided or other carbon offsetting method

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### **DP WORLD SUSTAINABLE FINANCING**

#### **DP World Green Sukuk**

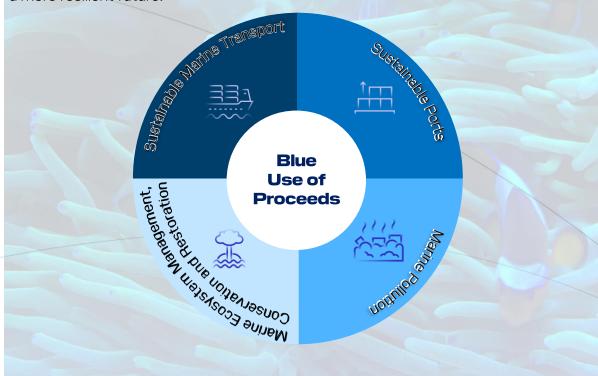
DP World reaffirmed its commitment to sustainable operations by raising USD 1.5 billion through a Green Sukuk to support the company's global decarbonisation efforts. Current projects cut across clean transportation, green buildings, renewable energy and energy efficiency.



#### **DP World Blue Notes**

DP World is contributing to closing the significant funding gap for UN SDG 14 (Life below water) and SDG 6 (Clean water and sanitation), as well as increasing transparency to meet investors' growing interest in blue assets.

This is the first Blue Bond issuance from a company in the Middle East and North Africa, reflecting the company's aim of leading the logistics sector and region toward a more resilient future.



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Overview

**ESG** 

# H12024 SUSTAINABILITY HIGHLIGHTS AND **ACHIEVEMENTS**



Won the Titanium Lion and Gold Lion in the SDG category, and Silver Lion in the B2B category at Cannes Lions



Published a Just Transition Statement outlining our commitment to an inclusive green economy

#### Sustainable Finance

Received the "Corporate 1.5Bn Bond Deal of the Year" **Green** award at the Bonds, Loans Sukuk & Sukuk Middle East Awards



First company globally to publish a Sustainable Development Impact Disclosure

#### **ESG Ratings**



Improved MSCI Rating to BB



Achieved the Great Place to Work® certification in 31 countries



Entered a partnership to empower young people with skills to support the energy transition



Extended the Solar Mamas project to Somaliland; selected 10 women to participate in a 3-month training course in Zanzibar

#### Thought Leadership



Published independently prepared Socio-economic Impact Assessment reports for South Africa and Nigeria

#### Climate and Environment



Partnered with Einride to deploy the largest electric, autonomous freight mobility fleet in the Middle East, which will save over 14.6k tonnes of CO2e annually



Teamed up with Woolworths to roll out Africa's first axlepowered refrigeration trailer



Launched 'GreenBox', a new carbon insetting solution to decarbonise the seaborne section of customers supply chains



DP World Callao, first port operation in the world to acquire 20 electric ITVs, the largest clean energy fleet. Saving 2.1KT of CO2e and 1.5m litres of diesel annually



Launched P&O Liberte, the second hybrid vessel, which can reduce carbon emissions by up to 40% compared with older vessels



In Nigeria, launched a new initiative to improve Water, Sanitation, and Hygiene infrastructure



Launched the Ocean Strategy to safeguard ocean health

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Ports & Terminals Marine Services **ESG** Overview Logistics Financials 06

# FINANCIALS



### **OVERVIEW OF 2024 INTERIM FINANCIAL RESULTS**

Results before separately disclosed items <sup>1</sup> unless otherwise stated US\$ million	1H 2024	1H 2023	As reported % change	Like-for-like % change <sup>2</sup>
Revenue	9,335	9,037	3.3%	3.3%
Share of profit from equity-accounted investees (net of tax)	78	82	(5.3%)	3.4%
Adjusted EBITDA <sup>3</sup>	2,497	2,611	(4.3%)	(6.4%)
Adjusted EBITDA margin	26.8%	28.9%	(2.1%)	26.6% <sup>4</sup>
EBIT	1,494	1,603	(6.8%)	(10.0%)
Profit for the period	570	885	(35.6%)	(34.2%)
Profit for the period attributable to owners of the Company before separately disclosed items	265	651	(59.3%)	-

<sup>(1)</sup> Results before separately disclosed items (BSDI) primarily excludes non-recurring items. DP World reported separately disclosed items of a \$32 million loss (1H 2023: \$18 million gain) for the period.

<sup>(2)</sup> Like-for-like at constant currency normalized for consolidation of LCIT (Thailand), new acquisitions and operations and divestments.

<sup>(3)</sup> Adjusted EBITDA is Earnings before Interest, Tax, Depreciation & Amortisation and including share of profit from equity-accounted investees (net of tax) before separately disclosed items.

<sup>(4)</sup> Like-for-like adjusted EBITDA margin.

### **EBITDA BREAKDOWN**

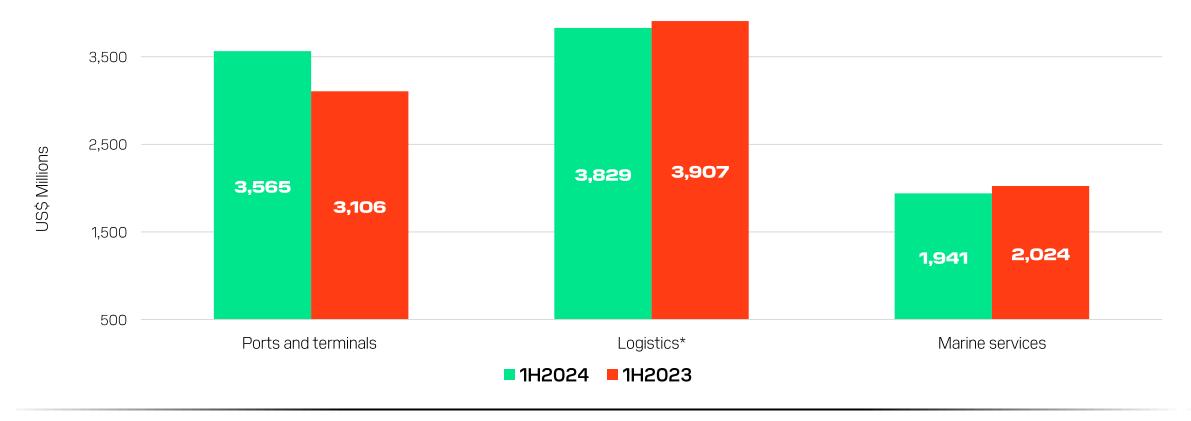
US\$ million	1H 2024	1H 2023	As reported % change	Like-for-like % change <sup>1</sup>
Ports & Terminals EBITDA	1,789	1,612	11.0%	7.8%
Adjusted EBITDA margin	50.2%	51.9%		50.2²
Logistics EBITDA	595	721	(17.4%)	(18.1%)
Adjusted EBITDA margin	15.5%	18.5%		15.4²
Marine Services EBITDA	410	483	(15.1%)	(15.4%)
Adjusted EBITDA margin	21.1%	23.9%		21.1²

US\$ million (Group)	1H 2024	1H 2023	As reported % change	Like-for-like % change <sup>1</sup>
Share of profit from equity-accounted investees (BSDI)	78	82	(5.3%)	3.4%
Adjusted EBITDA (including share of profit from equity-accounted investees)	2,497	2,611	(4.3%)	(6.4%)
Adjusted EBITDA margin	26.8%	28.9%	(2.1%)	26.6%²
EBIT <sup>3</sup>	1,494	1,603	(6.8%)	(10.0%)
EBIT margin	16.0%	17.7%	(1.7%)	15.8%²

- Adjusted EBITDA declined by 2.1%, and EBITDA margin for the half-year stood at 26.8%.
- Like-for-like adjusted EBITDA margin of 26.6%.

- (1) Like-for-like normalises for monetisations and new developments as well as currency impact
- (2) Displays adjusted EBITDA and EBIT margin on like-for-like basis rather than % change
- (3) Adjusted EBITDA less Depreciation and Amortization

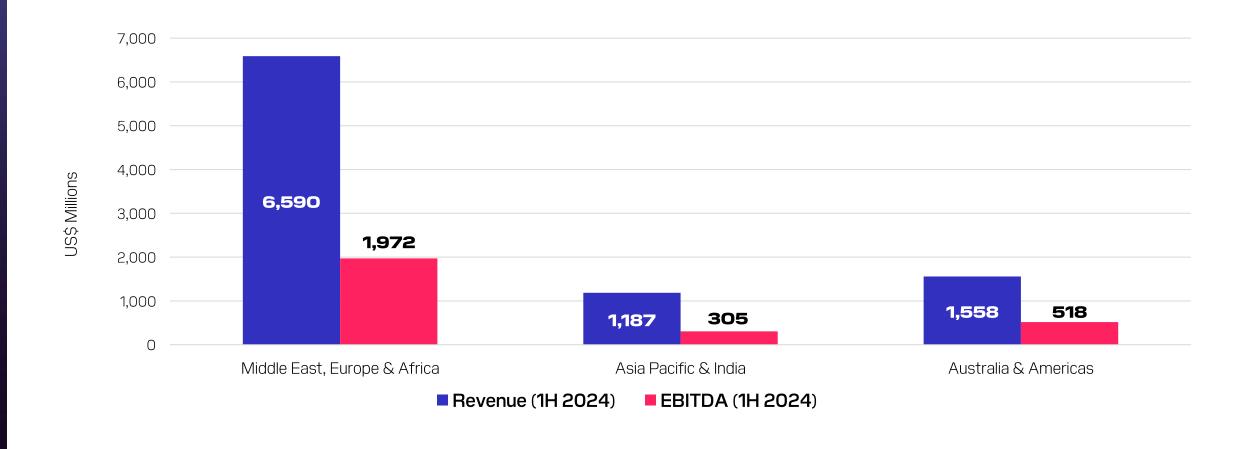
#### REVENUE BREAKDOWN



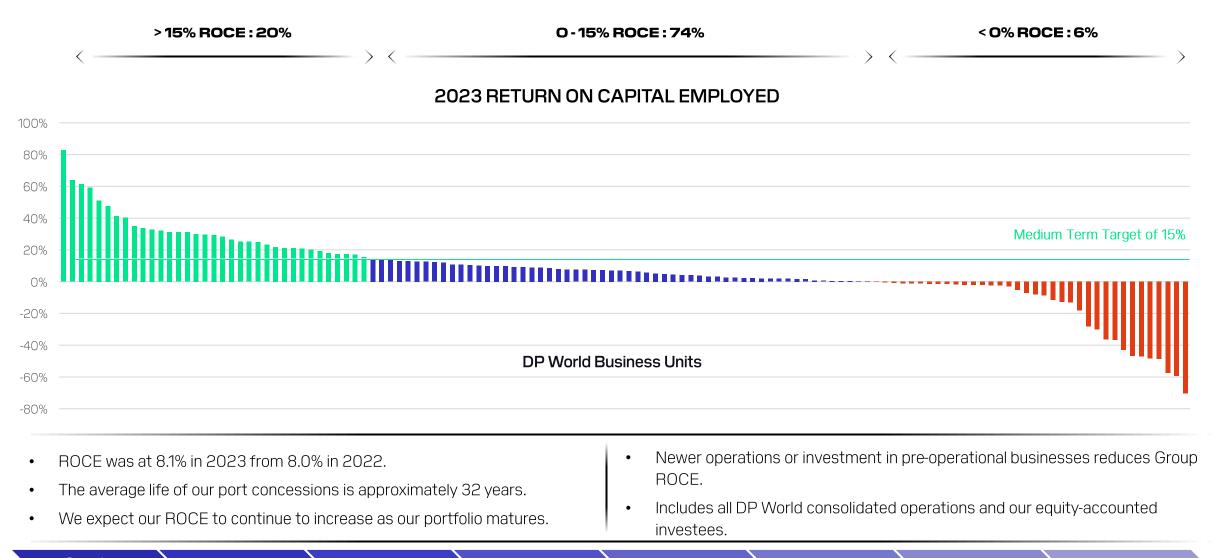
- Ports and Terminals, revenue grew by 14.8% on a year-on-year basis.
- Logistics total reported revenue declined by 2% to \$3.8 billion. Like-for-like revenue also down by 1.4%.
- Marine Services reported revenue stood at \$1.9 billion.

<sup>\*</sup> Digital Solutions pillar has not been disclosed separately on the basis that the amounts for the six months period ended 30 June 2024 are not considered to be significant.

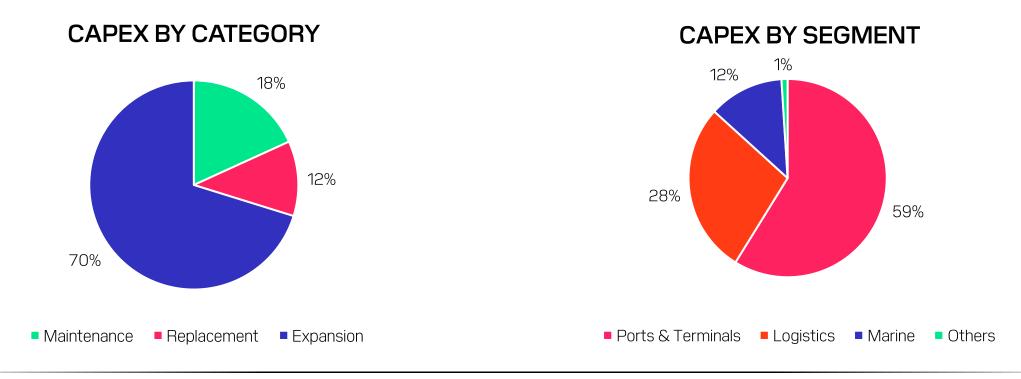
#### **FINANCIALS BY GEOGRAPHY**



#### 2023 RETURN ON CAPITAL EMPLOYED



#### **CONTINUED INVESTMENT IN GROWTH**



- Capital expenditure of \$994 million invested across the portfolio during the first half of the year.
- Capex split: \$593 million Ports and Terminals, \$278 million Logistics and Parks and Economic Zones, \$122 million Marine Services and \$1 million in Head Office.
- Capital expenditure guidance for 2024 is for approximately \$2.0 billion to be invested in the UAE including Drydocks World, London Gateway (United Kingdom), Inland logistics (India), Dakar (Senegal), East Java (Indonesia), Callao (Peru), Jeddah (Saudi Arabia), Dar Es Salam (Tanzania), DP World Logistics (Africa) and Fraser Surrey Docks (Canada).
- Expect to have approx. 102.3 million TEU of gross global capacity and 67.1 million TEU of consolidated capacity by end of 2024.

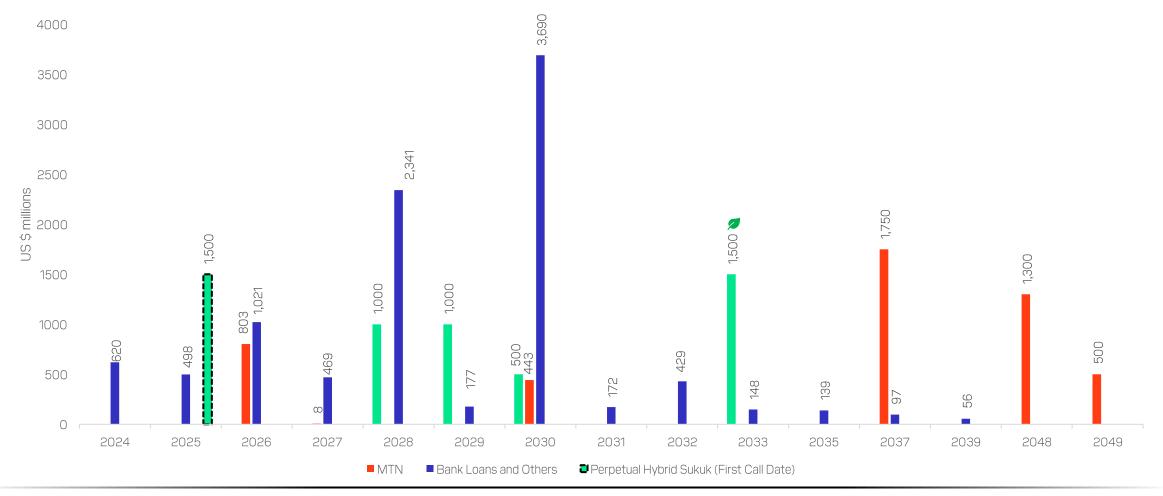
#### **DEBT POSITION**

US\$ million	30-Jun-24	31-Dec-23	30-Jun-23
Interest Bearing Debt*	19,882	19,193	15,483
IFRS 16 Lease Liability	5,196	4,498	4,486
Total Debt	25,078	23,691	19,969
Cash Balance	4,256	3,499	3,398
Adjusted Net Debt	20,822	20,192	16,571
Adjusted Net Debt (Excluding lease liabilities)	15,626	15,694	12,085
Net Debt / Adjusted EBITDA pre IFRS 16	3.8x	3.7x	2.8x
Net Debt / Adjusted EBITDA post IFRS 16	4.2x	4.0x	3.2x
Interest Cover pre IFRS 16	3.7x	4.7x	5.5x
Interest Cover post IFRS 16	3.5x	4.5x	5.1x

- Well matched debt profile with long-term debt to meet long-term nature of our business.
- Cash generated from operating activities remains strong at \$2,091 million in 1H 2024 compared to \$2,134 million in 1H 2023.
- Leverage (Net debt to adjusted EBITDA) on a pre-IFRS16 basis stands at 3.8x (FY 2023: 3.7x). On a post-IFRS16 basis, net leverage stands at 4.2 times compared to 4.0 times in FY 2023.

<sup>\*</sup> Includes 50% of Hybrid Bonds (USD738 million) as per rating agencies methodology.

#### **DEBT MATURITY PROFILE – AS OF 30 JUN 2024**



 Bank Loans and others include Term loan facility amounting to US\$3,500m with maturity of Aug 2030 and RCF outstanding amounting to US\$1,625m with Jul 2028 maturity.

## **DP WORLD BONDS / SUKUKS**

	Size	Credit Rating (Moody's / Fitch)	Mid Price (31 Jan 2025)	Mid Yield to Maturity
• DPW PERP 6.000% USD (S)	USD 1,500m	Ba1 (Stable) / BBB- (Stable)	99.684	6.505%*
• DPW SEP26's 2.375% EUR	EUR 750m	Baa2 (Stable) / BBB+ (Stable)	98.258	3.482%
• DPW SEP28's 4.848% USD (S)	USD 1,000m	Baa2 (Stable) / BBB+ (Stable)	99.383	5.225%
• DPW JUL29's 3.875% USD (S)	USD 1,000m	Baa2 (Stable) / BBB+ (Stable)	94.355	5.314%
• DPW DEC29's 5.250% USD 📚	USD 100m	Baa2 (Stable) / BBB+ (Stable)	99.466	5.374%
• DPW Jan30's 3.7495% USD (S)	USD 500m	Baa2 (Stable) / BBB+ (Stable)	93.586	5.227%
• DPW SEP30's 4.250% GBP	GBP 350m	Baa2 (Stable) / BBB+ (Stable)	95.140	5.263%
• DPW SEP33's 5.500% USD (S)	USD 1,500m	Baa2 (Stable) / BBB+ (Stable)	99.503	5.573%
• DPW JUL37's 6.850% USD	USD 1,750m	Baa2 (Stable) / BBB+ (Stable)	107.934	5.937%
• DPW SEP48's 5.625% USD	USD 1,300m	Baa2 (Stable) / BBB+ (Stable)	92.684	6.219%
• DPW SEP49's 4.700% USD	USD 500m	Baa2 (Stable) / BBB+ (Stable)	82.731	6.057%
* Mid Yield to Next Call – October 2025 (S) S	Sukuk Ø Green	<b>≋</b> Blue		Price and Yield sourced from Bloomberg

Logistics Ports & Terminals **Financials** Overview

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#### **DP WORLD KEY FINANCIAL METRICS**

US\$ million	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Gross Throughput (TEU mn)	55.0	59.9	61.7	63.7	70.1	71.4	71.2	71.2	77.9	79.0	81.5
Consolidated Throughput (TEU mn)	26.1	28.3	29.1	29.2	36.4	36.8	39.9	41.7	45.4	46.1	47.5
Revenue	3,073	3,411	3,968	4,163	4,715	5,646	7,686	8,533	10,778	17,127	18,250
Adjusted EBITDA	1,414	1,588	1,928	2,263	2,469	2,808	3,306	3,319	3,828	5,014	5,108
EBITDA margin	46.0%	46.6%	48.6%	54.4%	52.4%	49.7%	43.0%	38.9%	35.5%	29.3%	28.0%
Leverage (Net Debt/EBITDA) (Pre IFRS16)	1.7	1.3	3.2	2.8	2.5	2.8	3.4	3.7	3.7	2.8	3.7
PAT	674.2	756.7	969.9	1,259.5	1,362.5	1,332.8	1,341.4	979.7	1,353	1,839	1,514
ROCE%	6.7%	7.1%	7.9%	9.5%	8.8%	8.4%	7.5%	6.0%	6.3%	8.0%	8.1%
Interest cover x	5.0	5.6	5.0	6.7	7.5	6.5	4.6	4.0	5.1	6.3	4.5
Capex	1,063	807	1,389	1,298	1,090	908	1,146	1,076	1,393	1,715	2,112
Acquisition (Monetisation)	(637)	83	4,072	174	300	2,320	3,133	600	1,572	(6,108)	151
Consolidated Terminal Capacity (TEU mn)	35.2	37.9	40.1	42.4	49.7	49.7	54.2	57.9	56.0	57.0	60.7
Gross Capacity (TEU mn)	70.7	76.1	79.6	84.6	88.2	90.5	91.8	93.3	91.7	92.5	95.0
Gross Capacity Utilisation	77.8%	78.7%	77.5%	75.2%	79.5%	78.9%	77.6%	76.3%	84.9%	85.5%	85.8%

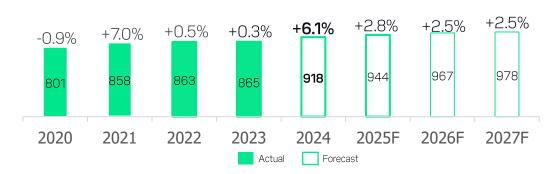
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## OUTLOOK



#### OUTLOOK

## DREWRY GLOBAL THROUGHPUT FORECAST 2020 - 2027 (Million TEU)



Source: Drewry Container Forecaster 40 2024 (Dec-2024)

Ports & Terminals

Overview

- Drewry forecasts container throughput to grow by +2.8 and +2.5% in 2025 and 2026 respectively.
- Transport Intelligence forecast freight forwarding to grow 1.7% while contract logistics to increase by 4.2% in 2024.
- Outlook is uncertain due to macroeconomic and geopolitical headwinds.

#### GLOBAL FREIGHT FORWARDING FORECAST 2020 - 2027 (US\$ billions) Real 23-28 **CAGR 3.3%** +10.2% +1.7% -1.3% -4.2% -7.7% 235 211 202 203 200 192 2020 2021 2022 2023 2024F 2027F

Source: Transport Intelligence



Marine Services ESG Financials Outlook Appendix

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# APPENDIX

### 2024 THROUGHPUT OVERVIEW

GROSS VOLUMES '000 TEU	40 2024	4Q 2023	% Growth (like for like)	FY 2024	FY 2023	% Growth (like for like)
Asia Pacific & India	11,120	9,939	+11.9% (+9.2%)	43,383	39,313	+10.4% (+8.5%)
Europe, Middle East and Africa*	8,394	7,762	+8.2% (+6.0%)	31,888	30,845	+3.4% (+2.3%)
Americas & Australia	3,453	2,868	+20.4% (+20.4%)	13,016	11,348	+14.7% (+14.7%)
Total Group	22,968	20,568	+11.7% (+9.5%)	88,287	81,506	+8.3% (+7.0%)
CONSOLIDATED VOLUMES '000 TEU	40 2024	40 2023	% Growth (like for like)	FY 2024	FY 2023	% Growth (like for like)
Asia Pacific & India	3,372	3,068	+9.9% (+1.2%)	13,097	10,826	+21.0% (+3.1%)
Europe, Middle East and Africa*	6,935	6,431	+7.8% (+5.2%)	26,238	25,657	+2.3% (+1.0%)
Americas & Australia	3,309	2,770	+19.5% (+19.5%)	12,707	11,024	+15.3% (+15.3%)
Total Group	13,615	12,269	+11.0% (+7.4%)	52,042	47,508	+9.5% (+4.7%)
*Jebel Ali volumes included in Middle East, Africa and Europe region	4,109	3,681	+11.7%	15,536	14,472	+7.4%

#### **KEY CAPACITY ADDITIONS**

	2023 Year End Capacity	New developments and major expansions	2024 Year End Forecast
Consolidated Capacity	60.7m TEU	<ul> <li>Pusan, South Korea (0.4m)</li> <li>BNCT, Indonesia (0.9m)</li> <li>Cochin, India (0.4m)</li> <li>Dakar, Senegal (0.1m)</li> <li>Dar es Salaam, Tanzania (0.3m)</li> <li>Sokhna, Egypt (0.3m)</li> <li>CSCT, Romania (0.2m)</li> <li>London Gateway, UK (0.9m)</li> <li>Turkey (0.5m)</li> <li>Callao, Peru (0.7m)</li> <li>Vancouver, Canada (0.3m)</li> <li>Saint John, Canada (0.1m)</li> </ul>	Approx. 66.7m TEU
Gross Capacity (Consolidated plus equity-accounted investees)	95.0m TEU	As above and • QQCT Group, China (3.4m) • Antwerp Gateway, Belgium (0.4m)	Approx. 102.3m TEU

• Many of our existing portfolio of terminals have the ability to increase capacity as utilization rates and customer demand increases.

### **CASE STUDY - DP WORLD INDIA**



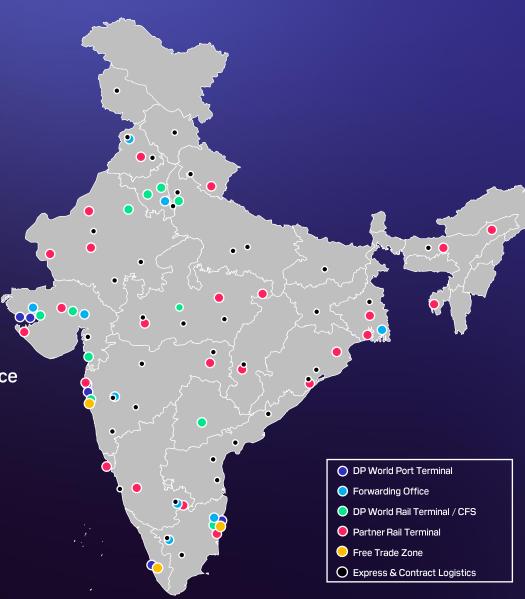
- **5** Container Freight Stations
- 8 Inland Rail Terminals
- **90** Container & SFTO Rakes
- **3** Free Trade Zones
- 100+ Express Cargo Centres
- 5+ Million sq.ft. warehouse space

Freight Forwarding Services

Trade Finance Solution

**NVOCC** and feeder services

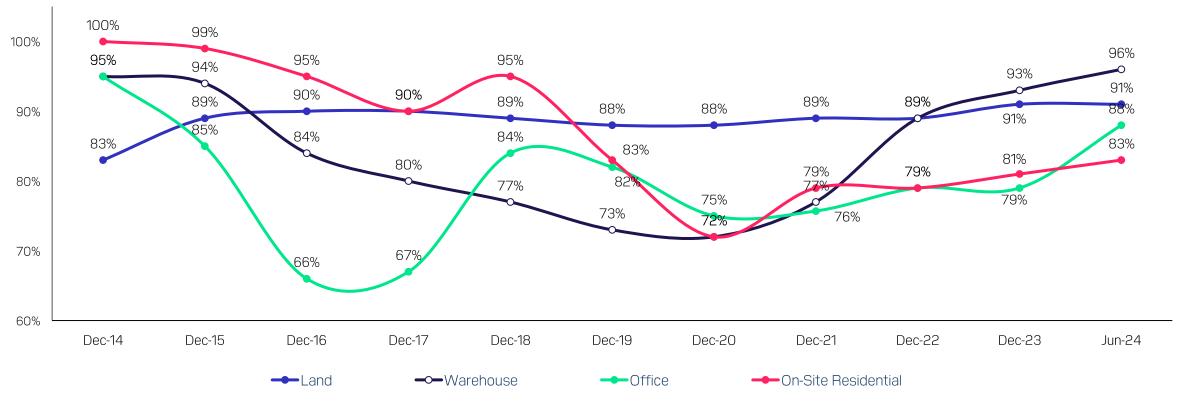
Digital Logistics Platform
(Logistics.dpworld.com)



- Only operator present in 3
   Major Ports of India with a 25%
   EXIM market share
- Capability to design and deliver standard as well as be spoke multimodal logistics solutions
- Hard-to-replicate portfolio of assets and services developed over 3 decades

#### **UPDATE ON JEBEL ALI FREE ZONE**







- Over 500 new companies registered during the first half of 2024.
- Total number of companies exceeds 10,500 (from over 9,700 in 1H2023).

Overview Ports & Terminals Logistics Marine Services ESG Financials Outlook Appendix

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#### **DP WORLD TRADE FINANCE**

Unlocking access to trade finance to enable global trade from factory floor to customer door



#### **Financial Solutions Offered**







#### **TRADE FINANCE**

- Payables Financing
- Invoice Factoring
  - with Recourse
  - without Recourse
- Invoice Discounting
- In-Transit Cargo Finance

#### **INVENTORY FINANCE**

#### STRUCTURED SOLUTIONS

- Inventory Finance in DP World Warehouses (owned / operated)
- Inventory Finance
  - with CMA
  - without CMA

- Supply Chain Finance
- Logistics Finance
- Revolving Credit Facility
- Buy-Sell Structures
- Other Structures

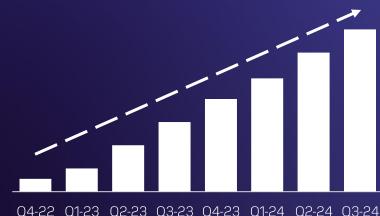


GTR 2024 Leaders in Trade

BEST NON-BANK TRADE FINANCE PROVIDER

DP World Trade Finance offers bundled trade & structured finance solutions for businesses across the globe and originates opportunities & offer risk mitigation tools to partner Financial Institutions

Capacity to finance over a \$ 1 billion trade annually



Over \$ 700 million trades financed globally

## INVESTOR RELATIONS APP

#### **DP World**

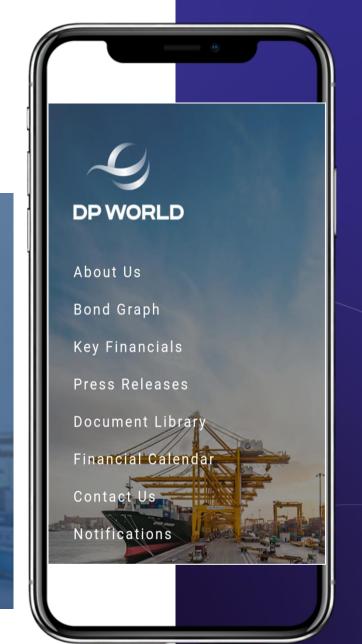
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DP World Overview Ports & Terminals Logistics Marine Services ESG Financials Appendix

## **THANK YOU**

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