

## STANDARD TERMS AND CONDITIONS ("CONDITIONS")

### 1. DEFINITIONS AND INTERPRETATION

1.1 In these Conditions, the words and phrases below have the following meanings: -

**Business Day** means a day (Sunday or declared public holiday) on which banks are open for business in the country where the Terminal is located.

**Cargo** means any goods, merchandise or other property whatsoever, whether or not in a Container and includes goods carried on Equipment (other than a Container).

**Competent Authority** means any national, regional, local or other authority, ministry, inspectorate, department, court, arbitral tribunal, administrative agency or commission or any other governmental, municipal, administrative or regulatory body, to the extent it has jurisdiction over either or both of the parties, the Cargo, the Vessel, the Terminal or the Services.

**Container** means any container, flat-rack, open top, artificial tween-deck, pallet-wide, platform, reefer and tank container, bolster or other unit conforming with ISO dimensional standards for international shipping and which is owned, leased, chartered, managed, operated and/or used by the Customer.

**Contract of Carriage** means a bill of lading or other transport document, evidencing contracts of carriage, being issued in respect of Cargo.

**Custody** has the meaning given to it in clause 3.5.

**Customer** means any person to whom or on behalf of whom Operator provides any Service including the owner of, charterer (of whatever nature) of, the Vessel, the members of any shipping consortium or alliance or any person who is or may become interested in a Vessel calling at the Terminal, the Vessel's master and any person who has control of the operation of such Vessel.

**E-services** means all the electronic services offered by Operator through various e-service platforms.

**Equipment** means any plant, machinery, Container, package, case, pallet, vehicle, trailer, truck or wagon of any description which is not owned or leased by Operator and which is not Cargo.

**Hazardous Cargo** means Cargo of any kind which is or may become dangerous (whether or not so listed in any applicable law, regulations, codes or requirements), inflammable, damaging, injurious (including radioactive materials), toxic, noxious, liable to give off injurious gas, fumes or liquid or which is or may become liable to contaminate, injure, pollute or damage or be a nuisance to the environment, any property and/or person whatsoever.

**Operations Manager** means any manager duly appointed from time to time by Operator to oversee any operation at or on the Terminal and shall include their deputies and/or assistants.

**Operator** means Qasim International Container Terminal Berths 5,6 & 7 Marginal Wharves Port Muhammed Bin Qasim Karachi, Pakistan.

**Operator Group** means the Operator and its Affiliates and "member of the Operator Group" shall be construed accordingly. For the purpose of this definition: (i) Affiliate means, in relation to a person, any other person which directly or indirectly Controls, is Controlled by or is under common Control with that person, and (ii) Control means, in relation to a person, the direct or indirect ownership of more than 50 per cent of the voting capital or similar right of ownership of that person or the legal power to direct or cause the direction of the general management and policies of that person whether through the ownership of voting capital, by contract or otherwise, and Controls and Controlled shall be interpreted accordingly.

**Services** means all services and activities performed or arranged, and all the facilities made available, by Operator, in each case whether gratuitous or not.

**SOLAS Convention** shall mean the International Convention for the Safety of Life at Sea 1974 of the International Maritime Organisation as supplemented by the SOLAS Guidelines as amended from time to time.

**SOLAS Guidelines** means the guidelines regarding the verified gross mass of a container carrying cargo (MSC.1/Circ.1475) published by the International Maritime Organization, as amended or updated or replaced from time to time.

**Terminal** means the Container or multi-purpose Terminal operated by Operator in the Muhammed Bin Qasim by Qasim International Container Terminal, and any land thereon or adjacent thereto leased or otherwise occupied by Operator for the purposes of providing its Services.

**Users** means the (i) Customers and (ii) owner, or any other person who is or may become interested in, or entitled to possession of, the Cargo; (iii) the owner, or any other person who is or may become interested in, or entitled to possession of, the Containers, or in any Equipment; (iv) the owner, or any other person who is or may become interested in, or entitled to possession of, any road or rail vehicle which enters the Terminal; and (v) any person who drives or operates such vehicle and (vi) any person who uses and/or enters the Terminal.

**Vessel** means any ship, container ship, barge, lighter or other ship of any description, including all lashing equipment for the proper securing of Containers, Equipment or Cargo, its gear and all other equipment or other property on board.

**VGM or Verified Gross Mass** means the total gross mass of a packed container as obtained by one of the two methods prescribed by the SOLAS Convention and otherwise in accordance with applicable laws.

**VGM Procedures** shall mean the procedures which Operator has published at <https://www.dpworld.com/en/karachi/quick-links/faqs> for the production and provision of the VGM in accordance with applicable laws.

1.2 In these Conditions:

- 1.2.1 each sub-clause shall be construed severally;
- 1.2.2 where the context permits, words in the singular shall include the plural and vice versa and words importing any gender shall include all other genders;
- 1.2.3 where the context permits, any reference to: (i) Containers will include laden and empty Containers; (ii) Cargo will include the Equipment the Cargo is contained or carried on or in and (iii) Equipment will included loaded and empty Equipment;
- 1.2.4 the words **include(s)** or **including** shall be deemed to have the words "without limitation" following them.

1.3 Legislation

- 1.3.1 If any legislation whether national or international is compulsorily applicable and cannot be derogated from, these Conditions shall, in so far as possible, be construed in accordance with such legislation. If any of these Conditions are found by any

competent court or tribunal to be contrary to such legislation, these Conditions shall be varied only to the extent necessary to comply with such legislation<sup>1</sup>.

- 1.3.2 Nothing in these Conditions shall operate to limit or deprive Operator of any statutory protection, defence, exception or limitation of liability authorised by any applicable laws, statutes or regulations and Operator shall have the full benefit of such laws, statutes or regulations.

## 2. APPLICATION OF THESE CONDITIONS

- 2.1 These Conditions shall apply to:
- 2.1.1 all Services provided, or made available, by Operator;
  - 2.1.2 the use by any User of the Terminal and/or the facilities at the Terminal;
  - 2.1.3 all Vessels which berth at the Terminal.
- 2.2 In the absence of express acceptance by the User of these Conditions, by receiving or using the Services from Operator, or by using or entering the Terminal, including by berthing any Vessel at the Terminal, the User is deemed to have read, understood and agreed to these Conditions, without amendment.
- 2.3 These Conditions shall apply to the exclusion of any printed (whether in electronic form or otherwise) terms and conditions of any purchase order or other correspondence or documents issued by the User in connection with the Services unless expressly accepted in writing.
- 2.4 There shall be no variation to these Conditions unless expressly agreed by both parties in writing. Any notice to be given under these Conditions must be given in writing to the registered office of Operator or the User or the branch or agency office of the User through which it has dealt with Operator in respect of the Services.
- 2.5 The User represents and warrants that it will bring these Conditions (including the limits, defences, exceptions, liberties and exclusions herein) to the attention of any person who the User may instruct to enter upon the Terminal or otherwise deal with Operator including any subcontractor, agent, employee or other party instructed by the User.
- 2.6 The User shall ensure that it is familiar with, and that it follows, any regulations, instructions or directions issued by Operator, the Operations Manager, any Operator employee or any authorised agent of Operator which relate to the use of the Terminal, entry thereon or the use of any Equipment or Vessel there on or there at.
- 2.7 The User shall ensure that any third party which it might instruct to enter on to the Terminal (including any subcontractor, agent, employee or other party) is familiar with any such regulations, instructions or directions.
- 2.8 If the Customer has appointed an agent, or if Operator reasonably believes that the Customer has appointed an agent, in respect of the Services the Customer shall be deemed to have authorised such agent to act on its behalf in respect of all matters hereunder including to pay to or receive from Operator all sums due under these Conditions unless the Customer notifies Operator to the contrary at any time and Operator shall be entitled to act upon any instruction, request, notice or other communication from such agent without prior reference to the Customer.
- 2.9 The User is solely responsible for, and will indemnify the Operator and hold the Operator harmless from, all and any duties, taxes, imposts, levies, deposits and outlays of whatsoever

---

<sup>1</sup> INTERNAL NOTE: This is one of the clauses that would need to be reviewed by local counsel in each jurisdiction where the STCs are used.

nature levied by any Competent Authority and/or any expenses incurred in complying with the requirements of any authority in relation to the Cargo, Equipment and/or Vessel.

- 2.10 These Conditions do not create a relationship of employer and employee, principal and agent (except for the limited purpose stated in clause 9.8) or partnership between the Operator and the Customer.

### 3. SERVICES PROVIDED

- 3.1 Operator will provide the Services using reasonable care and skill.
- 3.2 Subject to specific written instructions given by the User and accepted by Operator in writing, Operator reserves to itself complete freedom in respect of the means and procedures to be employed in the provision of the Services. Operator may deviate from the User's instructions (whether or not accepted by Operator) in any respect if Operator considers it is necessary in the interest of the User and the User shall reimburse Operator with all reasonable expenses incurred thereby.
- 3.3 Operator will exercise reasonable despatch in providing Services but will not be liable for any delay whatsoever, howsoever caused (including negligence), unless a special arrangement is agreed to the contrary in writing with Operator. If such arrangement is agreed, Operator's liability will be limited in accordance with clause 8.6.5.
- 3.4 Operator may, at its discretion, arrange for the Services or any part thereof, to be carried out by one or more sub-contractors or agents on any terms whatsoever. Where such a sub-contractor is appointed at the request of the Customer, Operator shall have no liability for the acts or omissions of sub-contractor.
- 3.5 Custody
- 3.5.1 Containers, non-containerised Cargo and Equipment shall be deemed to be in the custody of Operator: -
- (a) in respect of import Containers, non-containerised Cargo or Equipment, when the Container, non-containerised Cargo or Equipment is physically lifted off from the Vessel's deck, hold or from the top of other Containers on the Vessel;
  - (b) in respect of export Containers, non-containerised Cargo or Equipment, when the Container, non-containerised Cargo or Equipment is (i) physically lifted off from the truck or wagon by Operator's cargo handling equipment for stacking at the container yard of the Terminal or (ii) detached from the incoming truck;
  - (c) in respect of transhipment Containers, non-containerised Cargo or Equipment, when the Container, non-containerised Cargo or Equipment is physically lifted off from one Vessel's deck, hold or from the top of the Containers on one Vessel.
- 3.5.2 Containers, non-containerised Cargo and Equipment shall cease to be deemed to be in the custody of Operator: -
- (a) in respect of import Containers, non-containerised Cargo or Equipment, when the Container, non-containerised Cargo or Equipment is (i) mounted onto the withdrawing truck or wagon by Operator's cargo handling equipment for delivery to the consignee or (ii) attached to the withdrawing truck for delivery to the consignee;
  - (b) in respect of export Containers, non-containerised Cargo or Equipment, when the Container, non-containerised Cargo or Equipment is restowed on the

- Vessel's deck, hold or on top of another container on the Vessel (as from locking twist locks on board);
- (c) in respect of transhipment Containers, non-containerised Cargo or Equipment, when the Container, non-containerised Cargo or Equipment is restowed on another Vessel's deck, hold or on top of another container on another Vessel (as from locking twist locks on board).
- 3.5.3 With regards to any vehicle which is driven by a passenger using the Terminal as the point of embarkation or disembarkation in connection with travelling on a passenger Vessel ("**Passenger Vehicles**"), the Operator shall only be liable in respect of any damage to or loss of a Passenger Vehicle whilst the Passenger Vehicle is on land within the Terminal. The Operator accepts no liability in respect of such loss or damage after such Passenger Vehicle has crossed the Vessel's loading ramp to embark that Vessel or before such Passenger Vehicle has left the Vessel's loading ramp to disembark that Vessel. The Operator accepts no liability in respect of damage to Passenger Vehicles resulting from the malfunctioning of any apparatus or equipment belonging to a Vessel and used for loading Passenger Vehicles. The Operator accepts no liability in respect of damage to or loss of Passenger Vehicles resulting from the instructions issued to the drivers of those Passenger Vehicles by or on behalf of the Customer or its appointed agent during the embarkation or disembarkation of those Passenger Vehicles.
- 3.6 Without prejudice to any other rights under these Conditions or otherwise, Operator reserves the right, but is under no obligation, to: -
- 3.6.1 open and/or inspect any Containers, Equipment, Vessel and/or Cargo;
  - 3.6.2 remove Cargo and/or Equipment immediately which the Operator reasonably believes is Hazardous Cargo and to dispose of such Cargo and/or Equipment without notice;
  - 3.6.3 refuse to handle, move or otherwise deal with Cargo or Equipment which in Operator's opinion appear to be or may become Hazardous Cargo;
  - 3.6.4 refuse acceptance of damaged or distorted Containers or Equipment, or of any Container or Equipment which in its opinion is in an unsatisfactory condition;
  - 3.6.5 refuse to handle any Container or Cargo with a weight which exceeds its stated weight or the safe working load of any cargo handling equipment; or
  - 3.6.6 take any action which Operator considers is reasonable to comply with applicable law and/or the lawful requirement of any Competent Authority.
- 3.7 The User shall be responsible for the safe keeping of any data, figures, passwords or other information of any nature entered within the E-services or any other computer or operating system used or operated by or on behalf of Operator or any other party and supplied to the User, its agents or employees which might be used to demand or otherwise facilitate the release of any Cargo or Equipment from Operator.
- 3.8 If Operator releases or allows the release of the Cargo or Equipment to a party who uses correct data, figures, passwords or other information as entered within the E-services or such other computer or operating system, Operator shall have no liability whatsoever for such release unless it can be shown that Operator was negligent in disclosing the data, figures, passwords or other information or in releasing the Cargo or Equipment. The burden of proving that Operator was negligent in the disclosure or release shall rest with the User.
- 3.9 Cargo and Equipment which for any reason whatsoever cannot be delivered at the time of delivery into the Terminal from a Vessel or otherwise will be placed on the quays, or elsewhere within the Terminal at the expense and risk of the User. Operator's charges, including quay

rental, will be paid by the User. Details of Operator's charges will be provided to the User upon request.

- 3.10 If the User does not collect any Cargo or Equipment within thirty (30) days of a request from Operator to do so, Operator shall be entitled, without prejudice to any other rights that it may have against the User, to dispose of the Cargo or Equipment in accordance with the procedure set out in clauses 7.9 to 7.11, and thereupon the liability of Operator in respect of the Cargo or Equipment, or that part thereof shall cease.

#### 4. USER WARRANTIES AND OBLIGATIONS

- 4.1 The User represents and warrants that:

- 4.1.1 it is either the owner of the Cargo, the Equipment or Vessel or that it is authorised by the owner and/or other persons interested in, or entitled to possession of, the Cargo, the Equipment or the Vessel to accept these Conditions not only for itself but also as agent and/or trustee for and on behalf of the owner or other persons interested therein, or entitled to possession thereof;
- 4.1.2 its servants (and those of any agents or independent contractors it may engage) are trained and competent to carry out the tasks at any time assigned to them in relation to the giving of any instructions to Operator or the inputting of any information into any electronic service or system operated, managed or utilised by Operator (which shall include the E-services platforms) whether such instruction or input of information is given in writing, verbally or by any electronic or any other means whatsoever and that such persons have the full authority to give such instructions or input such information;
- 4.1.3 all the documentation and information provided by or on behalf of the User in relation to the Cargo, Equipment and/or Vessel is full and accurate and is sufficient to enable Operator to handle them safely and in full compliance with applicable laws;
- 4.1.4 none of its activities conducted whilst at the Terminal violate any applicable anti-slavery and human trafficking laws, statutes, regulations and codes in force from time to time; and
- 4.1.5 it has complied with all relevant local, national and international legislation and regulations relating to the carriage, handling and movement of the Cargo or Equipment and Operator accepts no responsibility whatsoever for the failure of the User to comply with such local, national or international legislation or regulations or the consequences of such failure.

- 4.2 Unless otherwise specified in writing to the Operations Manager before the Cargo or Equipment is delivered to the Terminal, the User represents and warrants that any Cargo or Equipment which it delivers, directs to or causes to be upon the Terminal:

- 4.2.1 does not include, or is not, Hazardous Cargo;
- 4.2.2 is not infested, verminous, rotten or subject to fungal attack and not liable to become so while at the Terminal;
- 4.2.3 is not over-heated or under-heated or liable to become so while at the Terminal;
- 4.2.4 requires for its safekeeping no special protection (other than as may be agreed in writing between Operator and the User) arising from vulnerability to heat, cold, moisture, salt, pilferage or proximity to other Cargo or from flammability but will remain safe if left standing in the open or at the Terminal or in covered accommodation if agreed in writing with Operator;

- 4.2.5 contains no unauthorised controlled drugs, contraband, prohibited or stolen goods, pornographic or other illegal material or substances;
  - 4.2.6 is properly and sufficiently packed in accordance with all local, national or international legislation or regulations from time to time applicable and the codes of conduct, practice directions and regulations of the International Maritime Organisation;
  - 4.2.7 is properly and sufficiently prepared, marked, packed, stowed, documented and labelled for all carriage, handling, movement and other operations or transactions affecting them; and
  - 4.2.8 is fit for their intended purpose and in a fit and proper condition to be handled or otherwise dealt with by Operator.
- 4.3 The User will immediately inform the Operations Manager of any occurrence or incident which might affect the safe and efficient operation of Operator or other persons using the Terminal and take, at its own cost, such reasonable steps to control or eliminate any danger or inconvenience as may be required by Operator. Without prejudice to the foregoing, the User shall indemnify and hold Operator harmless from and against any costs, fines, claims, indemnities or other losses of whatever nature arising from such occurrence or incident unless the occurrence or incident has been caused by the negligence of Operator.
- 4.4 All manifests, delivery orders, sub-orders, shipping notes/advises, consignment notes, documents of title, Cargo handling instructions and orders for any Services provided by Operator which are necessary for Operator's safe and efficient handling of the Cargo, Equipment or Vessel and/or compliance with any obligation imposed by government or regulatory authorities or any similar regulations, rules or requirements must accompany (where required) the Cargo, Equipment or Vessel and be lodged with the Operations Manager or E-services platforms before the Services are required to be performed. Any order given verbally must be confirmed in writing as specified above.
- 4.5 The User will be solely responsible for complying, and will comply, with all formalities, procedures, regulations, bylaws and guidance prescribed by any Competent Authority which apply to the Cargo, Equipment or Vessel and/or the use of Terminal.
- 4.6 Subject to alternative arrangements being agreed in writing with Operator any standard shipping note, dangerous goods note (where appropriate), temperature control document, or other document accompanying the Cargo or Equipment as required in clause 4.4 must specify marks and number of packages, description of Cargo, gross weight, any weight imbalances, cubic measurement, the name of any Vessel or port to which the Cargo are to be shipped (where appropriate), any special carriage or storage requirements in relation to the Cargo and the name and address of the User or company to whom charges are to be rendered.
- 4.7 A standard shipping note or dangerous goods note in respect of Hazardous Cargo must be clearly endorsed to that effect and the User shall provide all information, including the IMDG Class and the UN number, necessary for Operator to perform its obligation in connection with such Hazardous Cargo in accordance with all applicable laws, regulations and/or requirements. The User shall ensure that the Cargo is labelled, and the Containers or Equipment distinctly marked, in accordance with applicable laws, regulations and/or requirements.

## **5. CUSTOMER WARRANTIES AND OBLIGATIONS**

- 5.1 The Customer shall provide all the documents and information detailed in the request letter at least 12 hours before the estimated time of arrival of the Vessel.
- 5.2 The Customer will be deemed to have familiarised itself with and considered all conditions which could affect arrival, mooring, manoeuvring, unmooring and departure of any Vessel at the Terminal, including data relating to the Terminal and its surroundings, the minimum water depth (at any state of the tide) and any physical, surface and sub-surface condition and to have

taken into account climatic condition (**Site Conditions**). The Customer acknowledges that Operator gives no warranty whatsoever in respect of the Site Conditions and it shall have no liability whatsoever and howsoever arising in respect of the Site Conditions.

- 5.3 The Customer shall use reasonable skill and care when berthing the Vessel at the Terminal.
- 5.4 The Customer warrants and represents to ensure that the Vessel is operated in compliance with all applicable laws and international standards with respect to safety, stability, seaworthiness, fitness for purpose and security including, without limitation, regulations introduced pursuant to the ISPS Code.
- 5.5 At all times when a Vessel is berthed at the Terminal, the Customer shall ensure that the Vessel:
  - 5.5.1 furnishes adequate lighting and safe ingress and egress (for the Operator's personnel);
  - 5.5.2 maintains appropriately qualified and experienced officers and crew aboard in order to maintain an alert watch and respond to emergencies and to enable Operator to provide the Services;
  - 5.5.3 maintains engines in a state of readiness to respond to emergency situations and to avoid delays in vacating the berth; and
  - 5.5.4 its crew members adhere at all times to all health and safety rules of Operator notified to the Customer from time to time.

## 6. SOLAS AND CONTAINER VGMS

- 6.1 The User's attention is drawn to the SOLAS Convention, and to the VGM Procedures followed in order to address the SOLAS Convention and the need to provide a VGM for every export shipment loaded from the Terminal.
- 6.2 The User represents and warrants that it shall comply with the VGM Procedures and shall either supply to Operator and to any other relevant party a VGM or instruct Operator to provide a VGM in accordance with Operator's VGM Procedures.
- 6.3 If, and to the extent that, the User fails to comply with Operator's VGM Procedures, or where Operator reasonably believes that the VGM provided by or on behalf of the User is inaccurate or incomplete:
  - 6.3.1 Operator may, in its absolute discretion, but shall not be obliged to, arrange for a VGM to be provided and the User shall be responsible for any costs or charges arising in relation to the provision of such VGM;
  - 6.3.2 Operator may withhold the Cargo and any Container from shipment and arrange the storage of such Cargo and Container at the sole expense and risk of the Customer; and
  - 6.3.3 the User shall pay any charges which Operator may raise in relation to the relevant Cargo or Container.
- 6.4 The User agrees that Operator may disclose the VGM to any party which may require disclosure of the VGM for any reason including the Maritime and Coastguard Agency and any carrier or service provider interested in or concerned with the carriage or handling of the Cargo or Container.
- 6.5 The User represents and warrants that it is the shipper of the Cargo or Container for the purposes of the SOLAS Convention or that it is authorised by such shipper to instruct Operator to perform the Services in accordance with Operator's VGM Procedures.

6.6 The User shall pay any charges which Operator may raise in relation to its VGM Procedures and the User agrees to pay such charges.

## 7. CHARGES, EXPENSES AND LIENS

7.1 Unless otherwise agreed in writing, the Customer shall be charged the published tariffs in force from time to time for all Services provided and all charges shall be paid immediately upon presentation of an invoice whether this be before or after the Services have been provided (and in any event, no later than five (5) days following the invoice date).

The Customer shall confirm to Operator within three (3) Business Days after receipt by the Customer, the accuracy of actual Vessel working information provided by Operator to the Customer for invoicing purposes.

7.2 The Customer shall pay to Operator in cash or as otherwise agreed all sums immediately when due without reduction or deferment on account of any claim, counterclaim, deduction, abatement or set-off.

7.3 Operator may charge the Customer interest on any overdue amount, interest calculated daily at the lending rate (as charged on the due date by the central bank of the country in which the Terminal is located) plus 3% a year, in each case, from the due date until the date of payment. Without prejudice to the foregoing,

7.4 Notwithstanding any agreement by Operator to collect charges from any person other than the Customer, the Customer shall remain liable to Operator for payment of all charges when due.

7.5 The granting of any credit by Operator (including any credit terms shown on any invoice or the credit terms applied by clause 7.1) hereof shall be at the absolute discretion of Operator.

7.6 If the Customer fails to make any payment on the due date or if the Customer becomes insolvent or goes into liquidation, either compulsory or voluntary (save for the purposes of reconstruction or amalgamation), or if an administrator, administrative receiver or receiver is appointed in respect of the Customer and/or the whole or part of the Customer's assets, or if the Customer makes any assignment for the benefit of, or composition with its creditors generally or is subject to an equivalent or analogous insolvency event in any jurisdiction:

7.6.1 all and any sums owed by the Customer to Operator shall become immediately payable, whether or not such sums are subject to a credit agreement (which shall, for the avoidance of doubt, include the payment terms shown on Operator's invoices and any credit terms applied by clause 7.1); and

7.6.2 Operator may, without prejudice to any other right or remedy available to it, delay or suspend Services, refuse to provide Services or cancel any or all orders for Services with the Customer.

7.7 Operator shall have:

7.7.1 a general lien on all Cargo, Equipment and/or Vessels<sup>2</sup> and any documents relating thereto in respect of which Operator is providing Services or which come into the possession or control of Operator to secure the payment by the Customer of all charges and liabilities whatsoever due at any time from the Customer to Operator under these Conditions; and

7.7.2 a particular lien (or equivalent possessory security rights permitted by local law) on all Cargo, Equipment or Vessels in Operator's possession.

---

<sup>2</sup> INTERNAL NOTE: The wording which seeks to give DPW a lien over the Ship may not work in all jurisdictions and should be verified by local counsel.

- 7.8 Operator may exercise its lien at any time and at any place in its sole discretion, whether the Services are completed or not and with or without notice. Upon Operator exercising its lien under clause 7.7 hereof, storage charges shall apply to any Cargo and , Equipment or Vessel held subject to the lien. Moreover, other charges such as, but not limited to, equipment demurrage and rental charges may accrue. Operator's lien shall extend to cover such storage charges and other expenses of exercising its lien (including any costs incurred in enforcing and preserving its lien and in recovering or attempting to recover any sums due from the Customer) and any sums due.
- 7.9 Once a lien under clause 7.7 has been exercised, or where clause 3.10 applies, and upon giving the Customer at least fourteen (14) days written notice, Operator may sell, dispose of or otherwise deal with the Cargo, Equipment or Vessel as agents for and at the expense of the Customer and apply the proceeds towards the payment of any sums due from the Customer.
- 7.10 Upon accounting to the Customer for any balance remaining after payment of any due sums and the costs of and associated with the storage and other expenses Operator shall be discharged from any liability whatsoever in respect of the Cargo or , the Equipment or the Vessel.
- 7.11 The notice period for the sale, disposal or dealing with the Cargo, Equipment or Vessel in clause 7.9 above shall not apply where the Cargo, Equipment or Vessel are likely to perish, deteriorate, reduce in value or damage other Cargo, Equipment or Vessels or property or if Operator considers them to be a danger or hazard to life or the environment. In such circumstances, the right to sell, dispose or otherwise deal with the Cargo, Equipment or Vessel shall arise immediately upon the sum becoming due. Operator shall take reasonable steps to notify the Customer or other persons interested in the, Equipment or Vessel of its intention to sell, dispose or otherwise deal with the, Equipment or Vessel.
- 7.12 Operator is not obliged to provide any Services unless complete information has been provided by the Customer in accordance with these Conditions. In cases of: (a) unannounced or not timely announced changes or (b) in the absence of a written acceptance by Operator of such change and no cancellation of the change request; Operator shall be entitled at its discretion to accommodate the changes or provide the Services as initially agreed. In case Operator accommodates the change, the rates as agreed between the parties or, in the absence of such agreement, the published tariff, shall be subject to an additional charge ("Change Request Surcharge") and Operator reserves the right to claim reimbursement of any additional costs that result from the provision of Services in excess of the Change Request Surcharge.

## **8. DEFENCES AND LIABILITY LIMITS**

- 8.1 Operator's liability for any loss or damage to the Cargo, Equipment and/or Vessel shall be determined and limited in accordance with the provisions of clauses 3, 8 and 9.
- 8.2 Operator will not be responsible for the security or safety of any Vessel while tied up at the Terminal.
- 8.3 Operator shall not be liable for any loss, damage, delay, non-performance, error or omission whatsoever (including for any loss or damage to Cargo, Equipment and/or Vessel) arising directly or indirectly from the following categories of event: -
  - 8.3.1 acts of God including storm, tempest, flood, lightning strike or extreme adverse weather conditions;
  - 8.3.2 nuclear explosion, radioactive, biological or chemical contamination;
  - 8.3.3 landslides, earthquakes and tsunamis;
  - 8.3.4 epidemic, pandemic, plague or quarantine;

- 8.3.5 blockade or closure of the port or channel;
  - 8.3.6 the nature of the Cargo and/or Equipment and/or Vessel exposing them to total or partial loss or damage due to breakage, rust, decay, desiccation, leakage, wastage, inherent or latent defect or vice or natural deterioration;
  - 8.3.7 insufficiency or inadequacy of marks or numbers on the Cargo and/or Equipment and/or Vessel or the packaging of the Cargo or Equipment;
  - 8.3.8 shortage of berth space, labour, plant deficiency, fuel or power or insufficient depth of water at any berth or the approaches thereto, other than those caused by or directly attributable to the Operator;
  - 8.3.9 strikes, lock-out or other industrial action affecting the Terminal and/or the Terminal Services, other than those caused by or directly attributable to the Operator;
  - 8.3.10 lack of or defective condition of packaging;
  - 8.3.11 war (whether declared or not), civil war, rebellion, invasion, embargo, military coup, revolution or armed conflict on a national scale;
  - 8.3.12 sabotage, criminal damage, terrorism, piracy but only when any of the Services are directly affected;
  - 8.3.13 riot, civil commotion, insurrection on a massive or national scale;
  - 8.3.14 compliance with any law, order, rule or regulation of any Competent Authority, acts of any governmental or super-national authority;
  - 8.3.15 expropriation or nationalisation of Operator's assets;
  - 8.3.16 power outage at the Terminal other than those caused by or directly attributable to the Operator;
  - 8.3.17 catastrophic impact on the Operator's information technology ecosystem (software and hardware), including malicious cyber-attacks or cyber terrorism; and
  - 8.3.18 any other cause or event which is outside the control of Operator, could not be avoided, prevented or overcome with reasonable foresight, prudence and diligence and materially prevents, hinders or delays performance of all or a material part of Operator's obligations under these Conditions.
- 8.4 In respect of loss or damage to Cargo, Operator (or any other party for whom Operator is responsible) shall, in addition and at its option, be entitled to avail itself of the defences, limitations and exclusions of liability which are available to the Customer under the Contract of Carriage which has been issued in respect of Cargo carried by the Customer.
- 8.5 Operator shall not be liable for loss of or damage to any Vessel, Equipment or Cargo unless the User can establish that the loss or damage was directly caused by Operator or any other party for whom Operator is responsible whilst (i) in respect of Cargo or Equipment, the same was in the Custody of Operator or any other party for whom Operator is responsible or (ii) in respect of the Vessel, the same was at the Terminal. If the loss or damage was contributed to by the act or omission of the User or any other person, Operator shall be exonerated from liability to the extent that such act or omission contributed to the loss or damage.
- 8.6 The liability of the Operator under these Conditions shall not exceed the financial limits set out below for the specified category of loss or damage provided that the maximum liability of the Operator arising out of any single incident or series of related incidents or series of incidents

arising from a common cause, or breach of these Conditions, shall not in any case exceed fifteen million USD (\$15,000,000):

- 8.6.1 in the case of damage to a Vessel, a maximum of US\$15,000,000;
- 8.6.2 in the case of physical loss or damage to a Container, or a Container and its ancillary equipment, the lesser of (i) depreciated value and (ii) the reasonable cost of repairs of the Container, provided that in no circumstance shall the Operator's liability exceed:
  - (a) two thousand five hundred US Dollars (\$2,500) in the case of any regular twenty foot (20') dry Container;
  - (b) three thousand nine hundred US Dollars (\$3,900) in the case of any regular dry Container of more than twenty foot (20') in length;
  - (c) twenty-five thousand US Dollars (\$25,000) in the case of any twenty foot (20') reefer Container;
  - (d) thirty-two thousand US Dollars (\$32,000) in the case of any reefer Container of more than twenty foot (20') in length;
  - (e) thirty-nine thousand US Dollars (\$39,000) in the case of any 'Super Freezer';
  - (f) thirty thousand US Dollars (\$30,000) in the case of any tank Container;
  - (g) five thousand US Dollars (\$5,000) in the case of any twenty foot (20') Container which is not a regular dry, reefer or tank; and
  - (h) eight thousand four hundred US Dollars (\$8,400) in the case of any Container of more than twenty foot (20') in length which is not a regular dry, reefer or tank.

The depreciated value of the Container shall be calculated on the basis of the respective value above with a straight-line depreciation of five point five per cent (5.5%) per annum from the date of manufacturing as per the Container's container safety certificate until the day before the incident.

- 8.6.3 in the case of any other Equipment owned or operated by the Customer not previously referred to in this clause, the lesser of (i) the depreciated value and (ii) the reasonable cost of repairs of the Equipment, provided that in no circumstance shall Operator's liability exceed twenty-five thousand USD (\$25,000) per item;
- 8.6.4 in the case of physical loss or damage to Cargo (i) where the Customer is acting as a carrier the Customer's liability to its customer under the Contract of Carriage or (ii) in all other cases the lesser of (A) the reasonable repair cost or replacement cost (with an item of the same age and in the same condition) of the Cargo; and (B) 2SDRs per kilo of gross weight of the Cargo lost or damaged, in each case provided that Operator's liability shall not exceed:
  - (a) in the case of containerised Cargo: seventy-five thousand USD (\$75,000) per Container; and
  - (b) in the case of non-containerised Cargo, including Cargo carried on Equipment (other than a Container): fifty thousand USD (\$50,000) arising out of any single incident;
- 8.6.5 in the case of all other claims, a sum equal to the charges paid to Operator for the Services in respect of which the claim arose.

- 8.7 Save as set out in clause 8, Operator shall not have any liability for any loss of or damage arising out of or in connection with these Conditions, performance or any failure to perform the Services howsoever arising (whether caused by negligence or otherwise).
- 8.8 If the User requires the limits of liability in clause 8.6 to be increased, the User shall request such increase in writing from Operator. No such increase shall be binding upon Operator unless agreed by an authorised officer of Operator. Operator shall consider any such request in its absolute discretion and may agree to such a request subject to any terms which it considers appropriate including, but not limited to, an increase in the charges raised by Operator in relation to the relevant Services.

## **9. GENERAL LIABILITY PROVISIONS AND INDEMNITY**

- 9.1 Exclusion of certain losses; Under no circumstances shall Operator be liable for any loss of profit, loss of market share, loss of goodwill, loss of future or anticipated sales, loss of production or factory "down time", damages, costs or expenses incurred or payable by the User to any third party (in each case whether direct or indirect) or any indirect or consequential loss.
- 9.2 Applicability of limits and exclusions; The limits and exclusions of liability in clauses 8 and 9 shall apply to any claim made against Operator whether such claim be made in contract, tort (including negligence), bailment breach of express or implied warranty or otherwise or otherwise.
- 9.3 De minimis; The User shall not make any claim against Operator where the value of the loss suffered by the User arising from the incident or event giving rise to the claim does not exceed one thousand USD (\$1000).
- 9.4 Time limits, notice period; No claim may be pursued by either Operator or the User (**Claimant** for the purpose of this clause) against the other (**Recipient** for purposes of this clause) and the Recipient will be discharged of all liability whatsoever and howsoever, unless:
  - 9.4.1 in the case of an event which customarily requires a survey of damage, the Claimant must notify the Recipient as soon as reasonably practicable the Claimant becomes aware of the event. Failure to do so may release Recipient from liability with regards to any claim.
  - 9.4.2 the Recipient has been advised in writing of the event or events giving rise to the claim within sixty (60) days of their occurrence; and
  - 9.4.3 proceedings are commenced in accordance with clause 11.5 and written notice thereof is received by the Recipient, within one (1) year of the occurrence of such event or events.
- 9.5 To the extent permitted by law, the Customer hereby agrees, for and on behalf of itself, and the Vessel owner, to waive any statutory right to limit liability for personal injury or property damage by establishing a limitation fund under any applicable international convention or national law governing the liability of owners and/or operators of seagoing vessels, including the Limitation Conventions. The Customer hereby warrants that it has the authority to bind the Vessel owner to such waiver of limitation. For the purpose of this clause, "Limitation Conventions" means the Convention on Limitation of Liability for Maritime Claims 1924, the Convention on Limitation of Liability for Maritime Claims 1957, the Convention on Limitation of Liability for Maritime Claims 1976, and the 1996 Protocol thereto.
- 9.6 Neither Operator nor User exclude or limit liability for death or personal injury caused by its negligence or the application of any provision of any applicable law to the extent that such exclusion would contravene that applicable law or cause any part of these Conditions to be void.

- 9.7 Indemnity; The User shall promptly indemnify Operator, its sub-contractors or any member of the Operator Group (and their respective employees, servants, agents, insurers or reinsurers) against all costs (including the costs of investigating and defending any claims), expenses, claims, losses, liabilities, orders, awards, fines, proceedings and judgments of whatsoever nature howsoever assumed, incurred or suffered by Operator, any of its sub-contractors or any member of the Operator Group (and their respective employees, servants, agents, insurers or reinsurers) as a result of or in connection with any of the following:
- 9.7.1 the act, omission or instructions of the User, consignee, consignor or owner or other persons interested in the Cargo and/or Equipment and/or Vessel;
  - 9.7.2 any breach by the User of any of the warranties given or obligations undertaken by the User under these Conditions, including the provisions of clauses 4, 5 and/or 6;
  - 9.7.3 the User becoming liable to any other party (including to any authority having legal jurisdiction over the Services, the Terminal, the Vessel, the Containers, the Equipment and/or the Cargo) and/or incurring or suffering additional costs by reason of Operator carrying out the Customer's instructions;
  - 9.7.4 any cause arising from or with respect to the Vessel, Containers, Equipment and/or Cargo for which Operator is not responsible;
  - 9.7.5 Operator incurring liability in excess of its liability under the provisions of these Conditions regardless of whether such liability arises from, or in connection with a breach of contract, negligence or breach of duty by Operator, its agents, servants, members of the Operator Group or any of its sub-contractors; and
  - 9.7.6 delayed, inaccurate or incomplete information whenever provided, including VGM information provided by, or on behalf of, the Customers on which Operator relies.
- 9.8 Contract of Carriage;
- 9.8.1 The Customer (where acting as a carrier) undertakes to incorporate in all its Contracts of Carriage provisions to the effect that:
- (a) Operator shall not be liable to any person other than the Customer in relation to the Cargo and no claim or allegation shall be made against Operator or any of its subcontractors whatsoever, whether directly or indirectly, which imposes or attempts to impose upon Operator or any of its subcontractors any liability whatsoever in connection with the Cargo, the carriage of the Cargo or Contract of Carriage, whether or not arising in contract, bailment, tort, negligence, breach of express or implied warranty or otherwise; and
  - (b) Operator and all its subcontractors shall have the benefit of all terms, rights, defences, provisions, conditions, exceptions, limitations and liberties in the Contract of Carriage benefiting the Customer, including the governing law and jurisdiction clauses (**Defences**), as if the Contract of Carriage (including the governing law and jurisdiction clauses thereof) were expressly for their benefit. In entering into the Contract of Carriage the Customer, to the extent of the Defences, does so not only on its own behalf but also as agent and/or trustee for Operator and its subcontractors, and Operator and its subcontractors shall, to the extent of the Defences, be or be deemed to be parties to the Contract of Carriage.
- 9.8.2 Notwithstanding the liability of Operator to the Customer under these Conditions, if any claim or allegation should nevertheless be made against the Operator and/or any of its subcontractors (including in the event the Customer fails to incorporate the above-mentioned provisions into the Contract of Carriage), the Customer indemnifies

Operator on Operator's own behalf and on behalf of its subcontractors against all consequences thereof.

- 9.9 No Personal Liability; There is no agreement between the Customer and any director, employee or consultant (whether employed or self-employed) of the Operator (each an Employee) and any services provided by such Employees are provided on behalf of the Operator and not in his or her personal capacity and no Employee assumes any personal responsibility, obligation or duty to the Customer. The Customer undertakes that it will not bring any claim (including under these Conditions or in law of tort) against an Employee.
- 9.10 Insurance; Operator does not arrange insurance for or on behalf of the User or any other party. The User is solely responsible for arranging insurance or ensuring that insurance has been arranged in relation to any Cargo, Equipment, Vessel, subcontractor, agent or any person which or who may, at the instruction or direction of or on behalf of the User, enter upon the Terminal. The Customer must take out and maintain with insurers of international standing (which shall include any members of the International Group of P&I Clubs but also any other insurers acceptable to the Operator with a minimum credit rating of BBB) all such insurances and insure against such risks and for such sums as would normally be taken out by a prudent shipping operator including P&I Club insurances.

## 10. TERMINAL DAMAGE

- 10.1 In case of any Vessel allision causing damage to the Terminal or any of the Operator's facilities or equipment, the provisions of this clause 10 shall apply. Vessel allisions cause the Operator and its affiliates significant financial losses including the costs associated with repair and/or repairing property; operational impact and inefficiencies, reputation damage; loss of business; increases in insurance premiums; unrecoverable legal costs; and management time and cost in responding to vessel allisions and investigating purchase and carriage options for repair and/or replacement of damaged property. In developing the following sections of these Conditions, the Operator has sought to provide for a regime that allows the Operator to recover its losses in a formulaic way and seeks to strike a fair balance between the interests of the Operator on the one hand and the Customer and Vessel owner on the other hand. The Customer hereby warrants that it has the authority to bind the Vessel owner to the following terms.
- 10.2 The Customer hereby agrees, for and on behalf of itself, and the Vessel owner, that in the event of any vessel allision causing damage to the Terminal or any of the Operator's facilities or Equipment, the Customer and the Vessel owner will provide security, in a form acceptable to the Operator, for the Operator's worst realistic case losses, as determined by the Operator, plus two and half (2.5) years interest and costs together with written agreement from the Customer as to the Operator's submission for appropriate jurisdiction. In the event that such security is not provided, the Operator shall, without prejudice to any other remedies available to it, be entitled to arrest the Vessel at the Terminal or elsewhere until such time as the foregoing security and written agreement have been provided by the Customer or Vessel owner.
- 10.3 The Customer agrees (for and on behalf of itself and the Vessel owner) that the Operator shall only be required to obtain a maximum of three (3) quotations from contractors in respect of the repair or replacement of damaged Terminal infrastructure or equipment. In the event of the Operator's property being damaged, the Operator shall be entitled to recover from the Customer or the Vessel owner the cost of repairing or restoring the damaged portion of the property to a condition substantially the same as, but not better or more extensive than, its condition when new. In the event of the Operator's property being destroyed (which for the purposes of this clause shall mean when the property cannot be repaired within a reasonable time or to a condition at least equal to its condition prior to damage without incurring costs greater than the value of the property prior to it being damaged), the Operator shall be entitled to recover from the Customer or the Vessel owner the cost of replacing the damaged property with a similar property in a condition equal to, but not better or more extensive than, its condition when new.

- 10.4 Each party shall appoint, or procure that their insurers appoint on its behalf, a professional and independent forensic accountant to quantify the actual losses (including financial and business interruption losses) suffered by the Operator arising from the vessel allision. The parties shall provide all appointed forensic accountants with all reasonable co-operation and documents.
- 10.5 Within fifteen (15) days of the six (6)-month anniversary of the date of the vessel allision, the appointed forensic accounts shall jointly issue a summary of the actual losses suffered by the Operator arising from the vessel allision during the period of six (6) months from the date of the vessel allision.
- 10.6 If the forensic accountants disagree on the assessment of losses under clause 10.5, then each forensic account shall, within 5 days of the expiry of the period stipulated in 10.5 above, issue to the parties its sole assessment of the losses suffered by the Operator arising from the vessel allision during the period of six (6) months from the date of the vessel all. If the results of the loss assessments made by the two (2) forensic accountants appointed by the parties (or their insurers) pursuant to clause 10.4 differ by ten percent (10%) or less, then such values will be averaged and such result shall be final and binding for the parties as the value of the business interruption element of the Operator's claim for the applicable period.
- 10.7 If the results of the loss assessments made by the two (2) forensic accountants appointed by the parties (or their insurers) pursuant to clause 10.4 differ by more than ten percent (10%), then the parties shall mutually agree and appoint a third independent appraiser or, if not so agreed with seven (7) days of the date of a written notice from one party to the other proposing the identity of a third independent appraiser then an independent third party appraiser shall be appointed by the ICC International Centre for Expertise (or such other body agreed by the parties), and such appraiser shall select one (1) of the two (2) valuations which, in its sole opinion, based on good industry practice, shall be final and binding for the parties as the value of the business interruption element of the Operator's claim for the applicable period.
- 10.8 The process set out in clause 10.5 to 10.7 shall be repeated every six (6) months until such time as the Terminal has resumed full operations (with a final reconciliation loss assessment to be conducted following the resumption of full operations).
- 10.9 Costs of appointed forensic accountants - The parties shall bear their own costs in relation to the appointment of any forensic accountants pursuant to this clause 7. The cost of any third independent appraiser appointed in accordance with clause 8.7 shall be shared equally between the parties.
- 10.10 The Customer shall pay to the Operator, in addition to any other remedies available to the Operator under this Agreement or at law, the amount determined pursuant to clause 10.5 to 10.7 within thirty (30) days of receipt of an invoice from the Operator issued following completion of the process set out in clause 10.5 to 10.7.

## **11. MISCELLANEOUS PROVISIONS**

- 11.1 Entire agreement; (a) Subject to 11.1(b), these Conditions comprise the entire agreement between the parties with respect to the Services and any representations or statements whether made orally or written elsewhere are hereby excluded, provided that this clause shall not exclude or limit any liability or any right which any party may have in respect of pre-contractual statements made or given fraudulently; (i) hereby excludes, to the fullest extent permitted, all conditions, warranties or other terms implied or expressed by applicable law; and (ii) supersedes all previous agreements and arrangements between the parties with respect to the provision of the Services. (b) Operator may issue separate terms and conditions governing the provision of special services which are not covered by the published tariff or a. Unless specified otherwise in writing, such additional terms and conditions shall apply in respect of the special services and these Conditions shall continue to apply to the extent they are applicable.
- 11.2 EDI Communications; This clause shall apply (without prejudice to the other clauses in these Terms) where partial or exclusive transmission and interchange of information between the

parties happens by means of an electronic data interchange system whereby electronic messages are transmitted from one party to another party ("EDI System"). The parties shall ensure that all such electronic communications are in compliance with the United Nations standards for Electronic Data Interchange for Administration, Commerce and Trade. The parties shall maintain (without modification) a data log of EDI System messages exchanged between them including details of times of transmission ("Data Log"). Data contained in the Data Log shall be retained by way of record for a period of not less than twelve (12) months. The Data Log may be maintained on computer media or other suitable means provided that, if it is necessary to do so, the data must be capable of being readily retrieved and presented in human readable form. Each of the parties shall take reasonable care in so far as it is within its power to do so to ensure that EDI System transmissions are secure and that unauthorised access to its EDI System is prevented. The parties agree that in the event of any complete or partial breakdown or failure of the EDI System and/or any related intermediary service platform, they will each take necessary steps to ensure the continued transmission and receipt of relevant messages, notices and information by alternative and/or additional means such that the operation of these Conditions is not adversely affected. The sender is responsible and shall use its best endeavours to ensure that EDI System messages are complete and correct. Notwithstanding the foregoing, the recipient must immediately inform the sender if it is, or should in all the circumstances, be reasonably obvious to the recipient that the transmission of such EDI System message is incomplete, incorrect or otherwise deficient.

- 11.3 Waiver; The waiver by either party of a breach or default of any of the provisions of these Conditions by the other party shall not be construed as a waiver of any succeeding breach of the same or other provisions, nor shall any delay or omission on the part of either party to exercise or avail itself of any right, power or privilege that it has or may have hereunder operate as a waiver of any breach or default by the other party.
- 11.4 Third Party Rights; The members of the Operator's Group and the Operator' sub-contractors are hereby entitled to enforce and have the benefit of all the liability provisions, warranties, indemnities, limitations and exclusions of liability contained in these Conditions and which benefit Operator in accordance with the Contract (Rights of Third Parties) Act 1999. The rights of either party to agree to rescind, amend or otherwise vary or to waive any provisions of these Conditions or to settle any dispute or other matter arising out of or in connection with these Conditions on such terms as they shall in their absolute discretion think fit shall not be subject to the consent of any member of the Operator's Group or any of Operator' sub-contractors. Except as stated in this clause, any person who is not a party to these Conditions may not enforce, or otherwise have the benefit of, any provision of these Conditions<sup>3</sup>.
- 11.5 Governing law; These Conditions and any contract or other relationship subject thereto shall be governed by the laws of England. Any dispute arising from or in relation to these Conditions or any relationship subject thereto (whether arising in contract or otherwise) shall be subject to the laws of England.<sup>4</sup>
- 11.6 Jurisdiction; Subject to clause 11.7, the Courts of England shall have exclusive jurisdiction over any dispute arising from or in relation to these Conditions or any relationship (whether arising in contract or otherwise) which is subject to these Conditions.
- 11.7 Operator shall have the right to bring any claim in connection with or arising out of these Conditions in the court of any jurisdiction.
- 11.8 Severability; If any provision of these Conditions shall be or be determined to be illegal, invalid, void or voidable, the legality or validity of the remainder of these Conditions shall not be affected and the remainder of these Conditions shall continue in full force and effect.

---

<sup>3</sup> INTERNAL NOTE: This wording can only be used when the STCs are subject to English law.

<sup>4</sup> INTERNAL NOTE: Clause to be reviewed and amended as necessary for each jurisdiction. Please note that we have reviewed the STCs only from an English law point of view.



- 11.9 Language; Where these Conditions are translated into a language other than English and in the event of any conflict between the English version and the other version, the English version of these Conditions shall always prevail.