



DP WORLD



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RAIL FREIGHT

Incentivising more freight to move by rail and
accelerate UK's net zero ambitions



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A New Modal Shift Programme (MSP) Trial

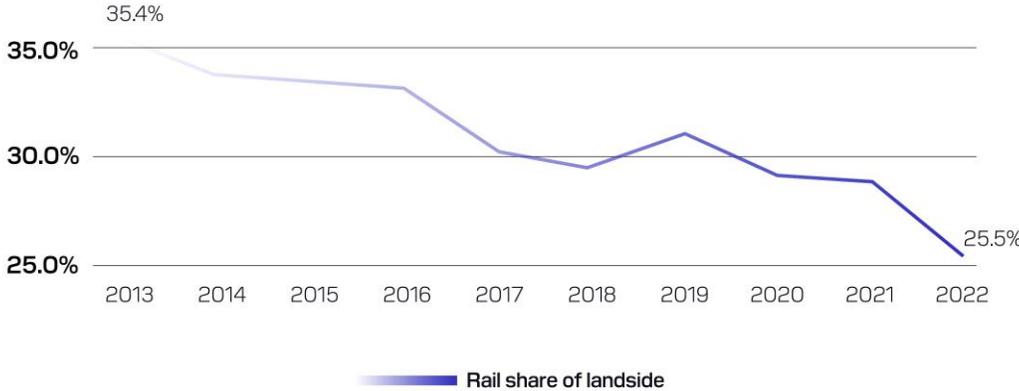
- Incentivise shippers to rail more boxes and reduce CO2.
- DP World Southampton to trial from 1 September 2023 to 31 August 2024.



RAIL AND ROAD

Cargo moving by rail has fallen by 10% in 10 years at Southampton

RAIL UTILISATION AS A % OF LANDSIDE MOVES



NET ZERO

UK needs to reduce its CO2 emissions and become Net Zero by 2050

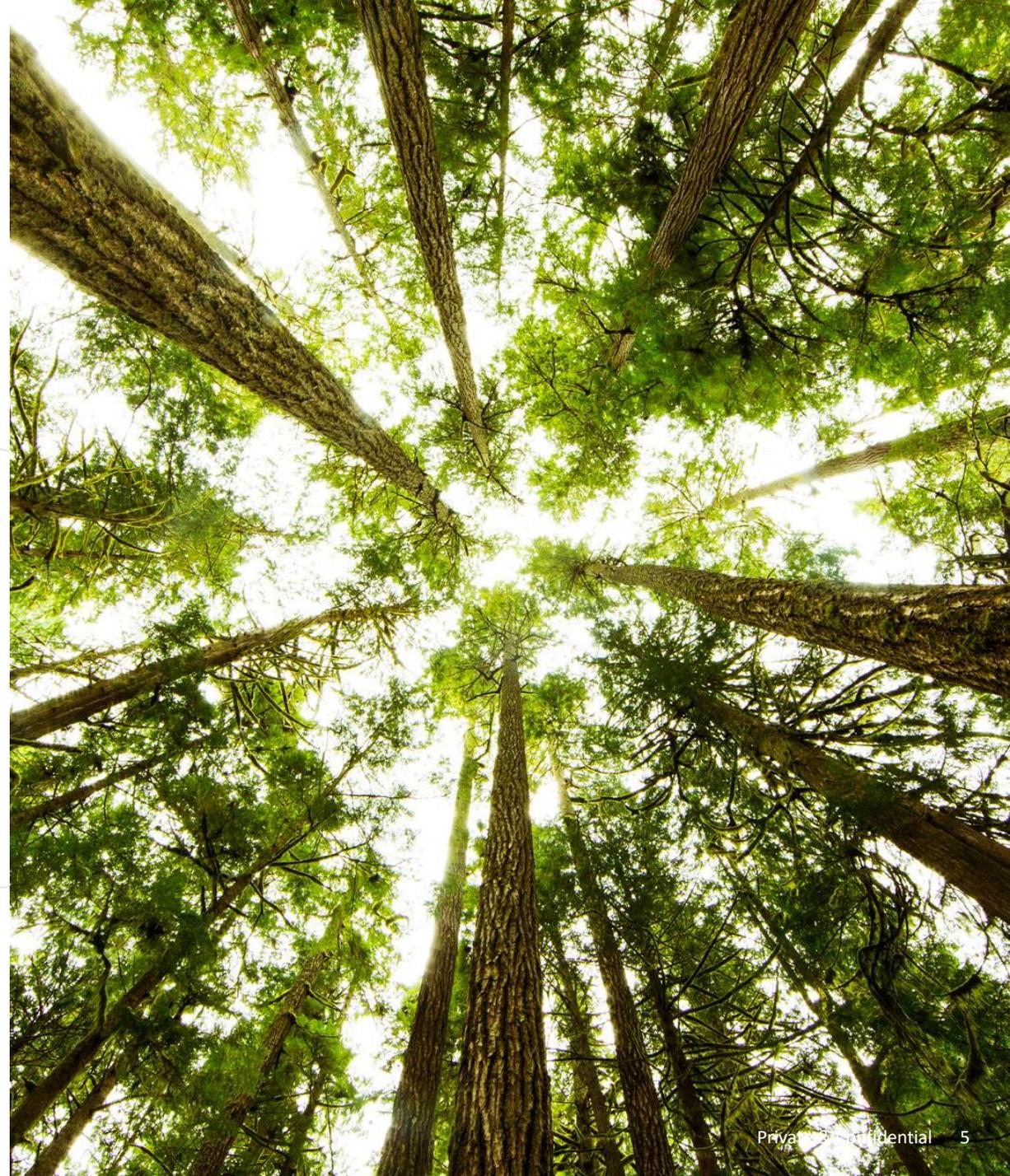
Rail emissions reduce

on average

by 80%

compared to HGV

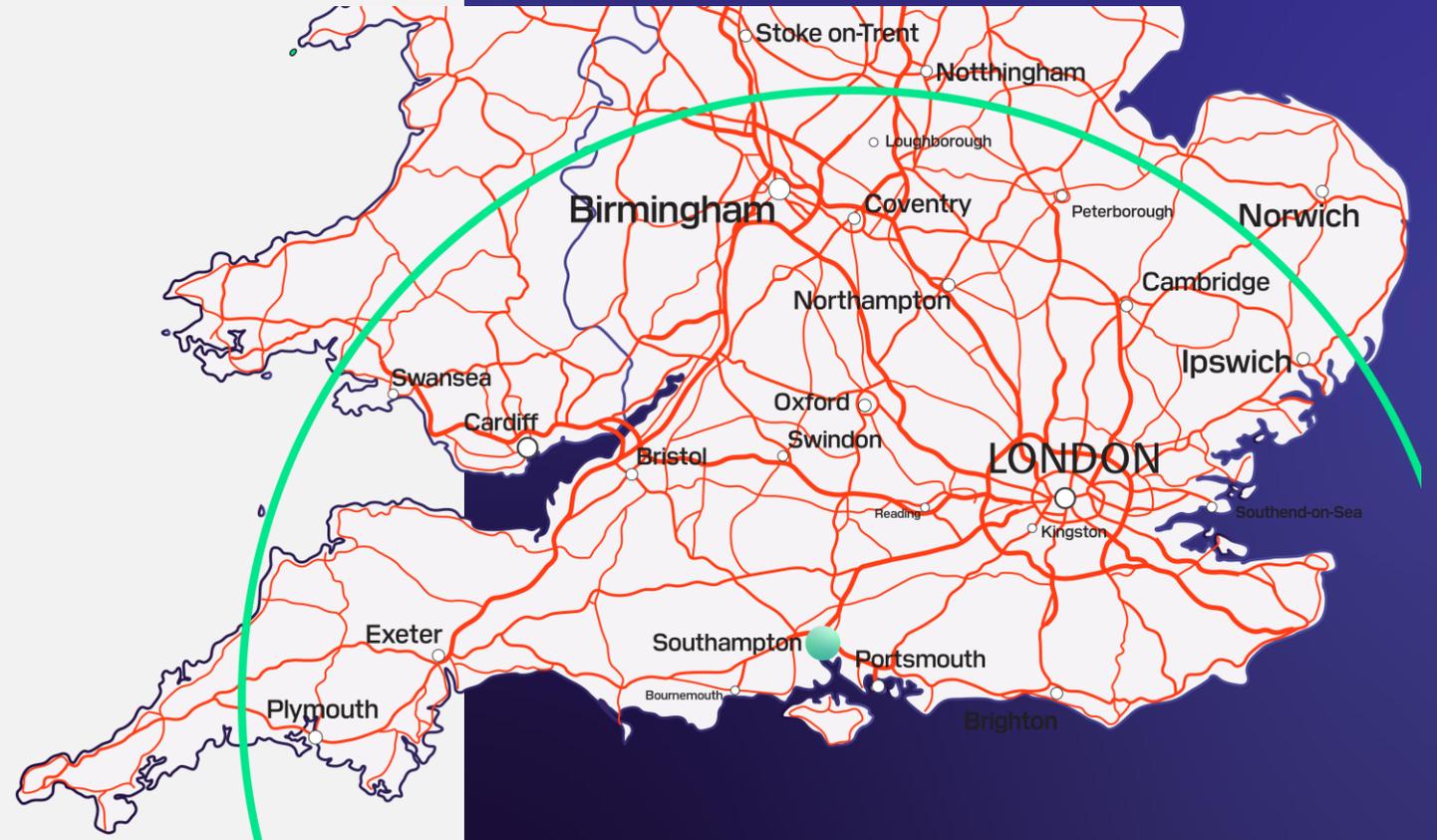
80% reduction based on UK Dept. for Business, Energy & Industrial Strategy
Greenhouse Gas Reporting Conversion Factors 2022



THE MSP INCENTIVE ZONE

Intermodal railheads in zone:

Avonmouth;
Birmingham Hams Hall;
Birmingham (BIFT);
Birch Coppice;
Birmingham Landor Street;
East Midlands Gateway;
Bristol;
Cardiff;
Daventry;
Northampton;
DP World London Gateway;
Portbury.



The MSP Incentive Zone is approx. 140 miles from DP World Southampton

£10 MODAL SHIFT PROGRAMME FEE

CHARGED ON ALL IMPORT LADEN CONTAINERS



CUSTOMER CHOOSES TRANSPORT



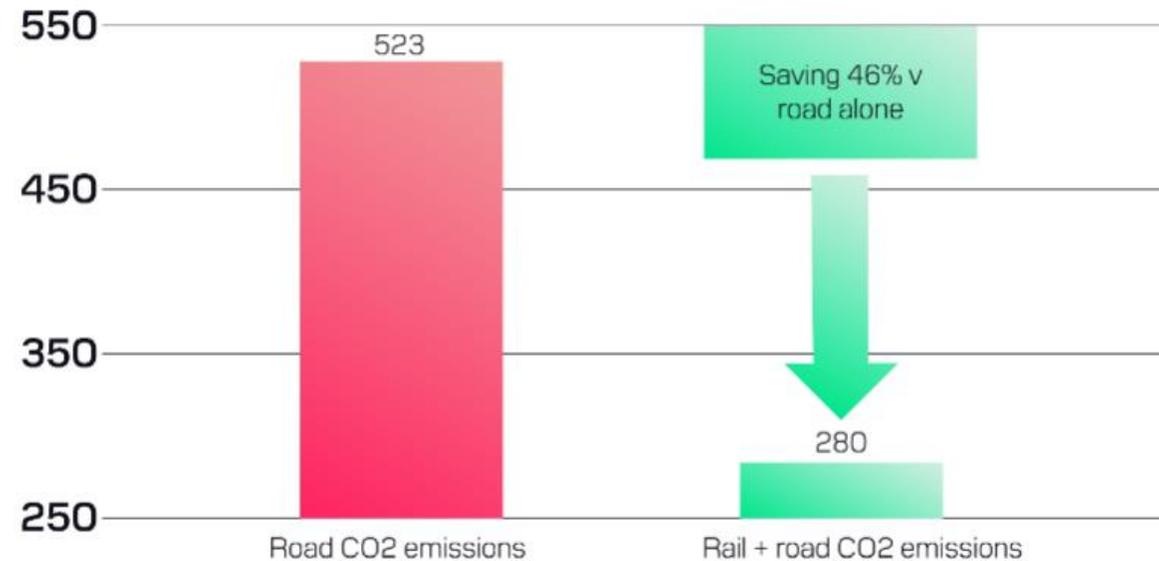
* The MSP Incentive will initially be £100 per applicable container, for the period between 1st September 2023 and 31st December 2023. The MSP Incentive will be adjusted every quarter from 1st January 2024 to adjust for changes in the rail share of import laden containers.

E.G. MAGNA PARK

The estimated CO2 savings:

- Rail from DP Word Southampton
- To Birmingham Intermodal Freight Terminal
- Then road to Magna Park

ROAD AND RAIL EMISSIONS COMPARISON (KgCO₂e)



This example shows Southampton to Birmingham Intermodal Freight Terminal and delivery to Magna Park

THANK YOU

UK Commercial & Supply Chain Team