



28th February 2025

CUSTOMER ADVISORY:
Modal Shift Programme Trial at DP World UK

TRIAL UPDATE

In the trial's first year we saw unprecedented results removing 64,300 truck journeys from UK roads and over 17,000 tonnes of carbon emissions. Since introducing the MSP trial, the total rail share has increased to over 30% from 21% baseline (H1-2023). In January this year alone, we achieved a 32% rail share. We continue to offer our customers assurance that the MSP Incentive will apply for all applicable cargo moving in 2025 as the trial continues until the year end.

Q4 2024 – Q1 2025 - INCENTIVE

The current MSP incentive is £70. This continues to apply until 31st March 2025.

Q2-2025 – Q3-2025 - INCENTIVE

The MSP Incentive will remain at £70 per laden import container on the basis of current rail uptake and forecast from 1st April 2025 to 30th September 2025.

The MSP Fee of £10 per import laden container will remain unchanged.

HOW THE MSP WORKS

The MSP trial structure continues to operate on the same basis with no changes since inception.

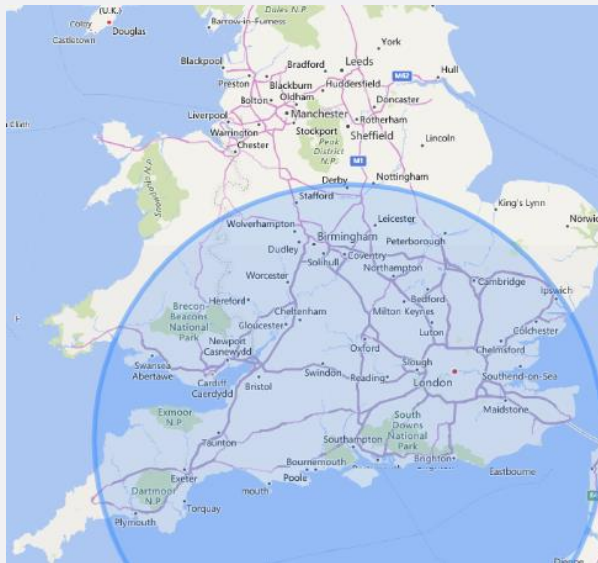
The MSP Fee and MSP Incentive levels are as follows:

- The MSP Fee is £10 per import laden container.
- The MSP Incentive will be £70 per applicable container, for the period between 1st April 2025 to 30th September 2025.
- DP World reserve the right to adjust the MSP Fee.
- The import clearing agent will be credited £0.50 per MSP Fee paid to cover the administrative costs associated with the transaction.

The MSP Incentive for 1st October 2025 to 31st March 2026 will be announced by 31st August 2025.



Intermodal railheads within DP World Southampton MSP Incentive Zone include:



- Avonmouth;
- Birmingham Hams Hall;
- Birmingham (BIFT);
- Birch Coppice;
- Birmingham Landor Street;
- East Midlands Gateway;
- Bristol;
- Cardiff;
- Daventry;
- Northampton;
- DP World London Gateway;
- Portbury.

The MSP Incentive Zone is approx. 140 miles as the crow flies.

Further information

DP World commits to providing visibility on the progress of rail uptake as a result of the MSP trial.

DP World continue to review the learnings of the Modal Shift Programme Trial at Southampton before extending the scheme further.

Should you have a specific question please email modalshift.uk@dpworld.com

Yours faithfully,

John Trenchard
Vice President - Commercial & Supply Chain, UK